



**Help Guide For:**

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# **Quik! Forms Library Version 5.1**

For further support, please visit us on the web at:  
[www.quikforms.com](http://www.quikforms.com)

## Using Quik! Help

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### Using Online Help

Quik! includes complete documentation and help in an accessible PDF-based system, using Adobe® Acrobat®. The help system includes information on all the features and components of Quik!. This help file is designed to provide easy navigation online, and can be printed out to provide a desktop reference for using Quik!. Additional help can be found on our website at <http://www.etiforms.com/support.aspx> and in our online KnowledgeBase at [http://www.etiforms.com/support\\_search.aspx](http://www.etiforms.com/support_search.aspx).

While this help guide will touch on some of the features of Adobe Acrobat Reader and other versions of Acrobat, should you require more in-depth help with an Acrobat feature, please use the help guide that Adobe provides. You can find Adobe Acrobat help by opening Acrobat and choosing Help > Acrobat Help from the file menu.

### Getting and Using Help...

To open Quik! help, choose Help > Contents from the file menu. Help will launch Adobe Acrobat and open the help file. Once open, click on the item you wish to view from the index and the corresponding Help topic will appear. To Move Back use the Back button found on the Acrobat toolbar. If your Acrobat toolbar is not showing, you can show it by choosing Window > Toolbars > Show Toolbars.

**To retrace your viewing path, use the Back button on the Adobe® Acrobat® toolbar.**



For additional help, please visit our website ([www.quikforms.com](http://www.quikforms.com)) or contact us: [help@etiforms.com](mailto:help@etiforms.com).

# Quik! Help

- Help Guide For: ..... 1**
- Using Quik! Help ..... 1**
  - Using Online Help..... 1
  - Getting and Using Help... ..... 1
- What’s New In This Version ..... 4**
  - Quik! Forms Library Version 5.1.0 ..... 4
- Quik! Overview ..... 5**
  - Overview ..... 5
- Installing Quik! ..... 6**
  - BEFORE INSTALLING..... 6
  - READ THIS! ..... 6
  - Downloading Quik Software ..... 6
  - Installing On A Network – [CLICK HERE FOR AN ONLINE TUTORIAL](#)7
  - Installing On A Stand-Alone PC..... 13
  - Setting Up Quik! For The First Time ..... 16
  - Installing Forms ..... 21
  - Running The Update Service ..... 21
  - Install Adobe Acrobat Reader ..... 22
  - Uninstalling Quik! ..... 23
- Connecting To Your Database ..... 24**
  - Supported Databases ..... 24
  - NEW FEATURE !!! Advisors Assistant – Custom Address Setup .... 25
  - Connecting Quik! To Albridge (Formerly StatementOne) ..... 26
  - Use A Text File As Your Database ..... 29
  - Non-Supported Databases ..... 30
- Rep Information ..... 31**
  - Update Rep Information ..... 31
- Managing Forms ..... 33**

- Adding Forms (Subscribing To Forms)..... 33
- Removing Forms (Unsubscribing To Forms)..... 34
- Create A Group of Forms ..... 35
- Request A Form ..... 36
- Using Quik! ..... 38**
  - How Quik! Forms Library Works ..... 38
  - Completing and Printing Forms..... 42
  - Saving Forms..... 44
- Online Menu Features..... 46**
  - Quik!'s Integrated Online Menus..... 46
  - Update Forms Now..... 47
  - Find More Forms ..... 47
  - Remove Forms..... 47
  - Request A Form ..... 47
  - Unlock Private Forms ..... 47
  - Change Rep Name ..... 47
  - Login To QuikForms.com ..... 47
  - My Account..... 47
  - Renew Account ..... 48
- Advanced Features ..... 49**
  - NEW FEATURE !!! Connect Quik! To Multiple Databases ..... 49
  - Manage Data Fields ..... 52
  - Backup / Restore User Files..... 53
  - View Client Form Log..... 53
  - Scheduling The Update Service ..... 54
- Support Resources ..... 55**
  - Quik! Help ..... 55
  - Send Errors To Support ..... 55
  - Send Us An Email..... 55
  - NEW FEATURE !!! Search Knowledge Base ..... 56
  - Other Help Features ..... 56
  - Live Help ..... 56

## What's New In This Version

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### **Quik! Forms Library Version 5.1.0**

This version of Quik! Forms Library introduces the following new features:

#### **Software Updates**

- Combine multiple forms into a single document
- Launch your forms from the web
- Support for remote installations of Quik!
- Enhanced form search capabilities
- Update Service upgraded
- Quik! now supports over 26 different databases!!

#### **New Databases**

- GBS
- Inscomm
- Quik! Data Entry Template (MS-Excel)
- Upgrades to several databases
- Enhanced Text File support

## Quik! Overview

### Overview

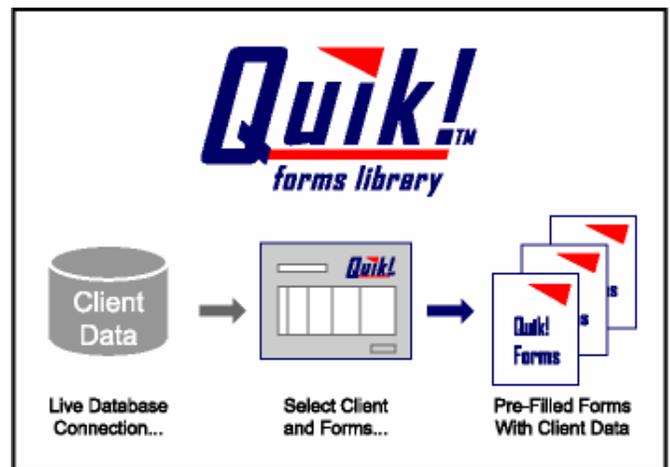
#### Quik! Forms Library

Quik! is a desktop application that automates the process of filling out forms. Forms can be created blank with only the available rep information or when connected to a database, forms can be pre-populated with client information found in your database. Quik! is the perfect complement to your existing contact management system and way of doing business.

When creating forms for clients, Quik! dynamically reads your database to gather client information that can be placed on forms. Once the form is generated, you can make changes to the data on the form without affecting your database. In fact, Quik! does not write any data back to your database – your contact management system will not be modified or changed by Quik! in any way. The advantage to using Quik! is only having to manage your client information in one program!

Quik! is comprised of:

- ❑ Your Contact Management Database
- ❑ Quik! Forms Library and Forms
- ❑ Adobe Reader or Acrobat

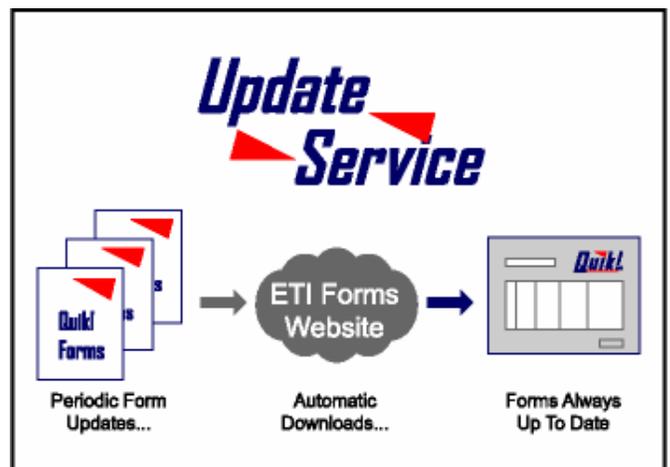


When setting up Quik!, you'll be asked to connect Quik! to your database, enter your rep information and download and/or install forms. The entire process should take five minutes or less to setup.

#### Quik! Update Service

The Quik! Update Service is an application that comes with the Quik! Forms Library. It is designed to interface with the Quik! website to keep your forms and software up-to-date.

When you launch the Update Service, it will automatically download your update file, which indicates which forms need to be updated. Then, each form that can be updated will be downloaded and installed. Overall, this method of finding, downloading and installing forms is highly efficient and requires very little effort on your part. The only thing you have to do is run the Update Service.



## Installing Quik!

### BEFORE INSTALLING

#### System Requirements

Quik! has the following minimum system requirements:

- Operating System: Microsoft Windows 98SE, 2000, NT 4.0 with Service Pack 5 or 6, XP (Mac OS is not supported)
- Processor Speed: Intel Pentium Processor
- RAM: 128 MB (256 MB recommended)
- Hard Disk Space: 150 MB
- Browser: Internet Explorer 5.0 or higher
- Internet: Ability to connect to the internet to download form updates.
- Other Software: Adobe Acrobat Reader 5.0 or higher (Acrobat 4.0 is not supported)

In order to save forms completed using Quik!, you must own the full version of Adobe Acrobat or Adobe Acrobat Approval. Both products are available for purchase on the Adobe website ([www.adobe.com](http://www.adobe.com)).

### READ THIS!

Quik! requires that Adobe Acrobat® Reader®, version 5.0 or higher is installed on each PC using Quik!. If you try to “Start” forms and the form will not launch in Adobe Acrobat, check your version of Acrobat and make sure that you **only** install version 5.0 or higher. **Acrobat may not work properly if you have multiple versions installed.**

### Downloading Quik Software

As a Quik! subscriber, you can download the Quik! software any time you wish, and as many times as you want. The install file, quiksetup.exe, is a program that will install the Quik! software on your computer. **We recommend downloading the setup file and saving it to a shared drive on your network or in a folder on your hard-drive where you normally save downloaded software.**

To download the Quik! software, log in to [www.quikforms.com](http://www.quikforms.com) and click the Download Software link on the home page. Or, click on the My Account button  located in the left-hand column of the Quik! website. From the My Account page, click the link to the Download Center.

From the Download Center, click the Download button  to download the software. You will be prompted to Open or Save the file. We recommend that you choose “Save” so you can install the software later on other PCs.

## Installing On A Network – [CLICK HERE FOR AN ONLINE TUTORIAL](#)

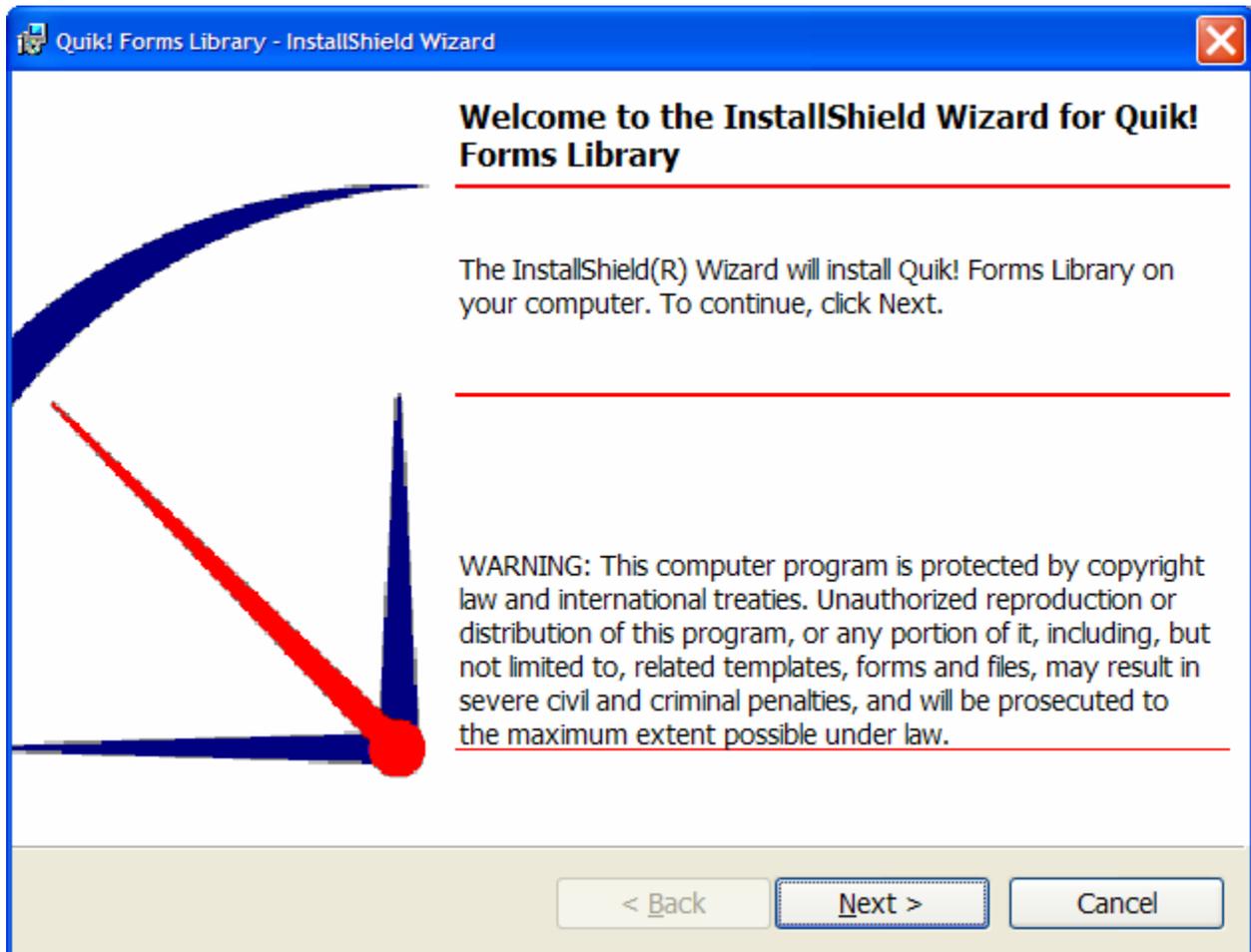
The power of Quik! Forms Library is enhanced when you share the single program amongst all of your staff in your office. Install Quik! on your network server to share the same forms, groups and rep information, plus you'll only have to get updates for one set of forms. The program will only take a few moments to install.

When installing Quik! onto a server, **you must install the program on the actual server machine – do not attempt to install to the server from a PC over the network.** Alternatively, Quik! can be installed on one PC for a single user (see *“Installing On A Stand-Alone PC”*).

### To install Quik! on a network, do the following:

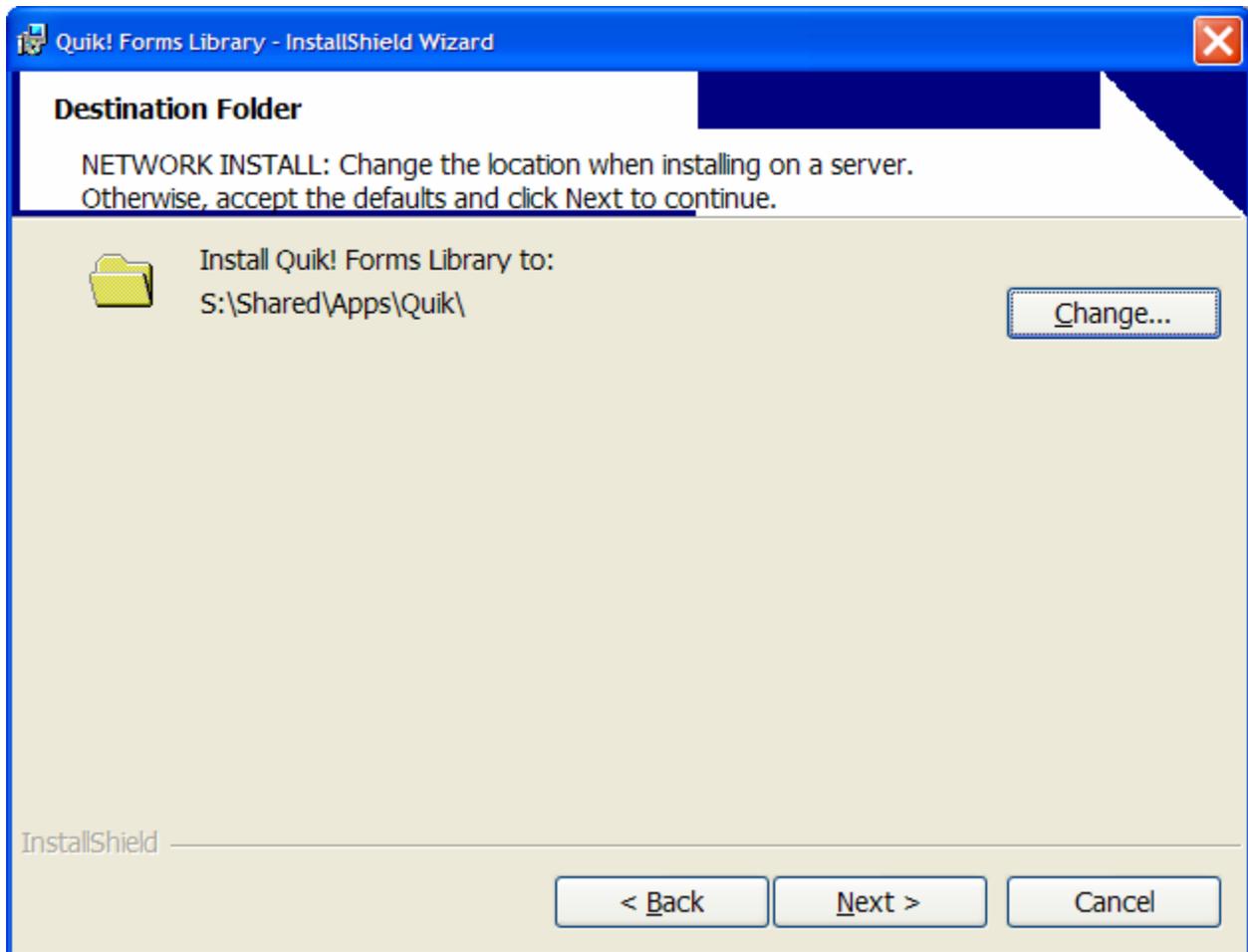
1. Go to the actual server machine – ask your administrator to help you
2. Login to the server with ADMINISTRATOR rights
3. Locate the quiksetup.exe file you downloaded
4. Double-click the quiksetup.exe file to begin the installation program.

The Quik! installation program will prompt you to continue with the screen below.



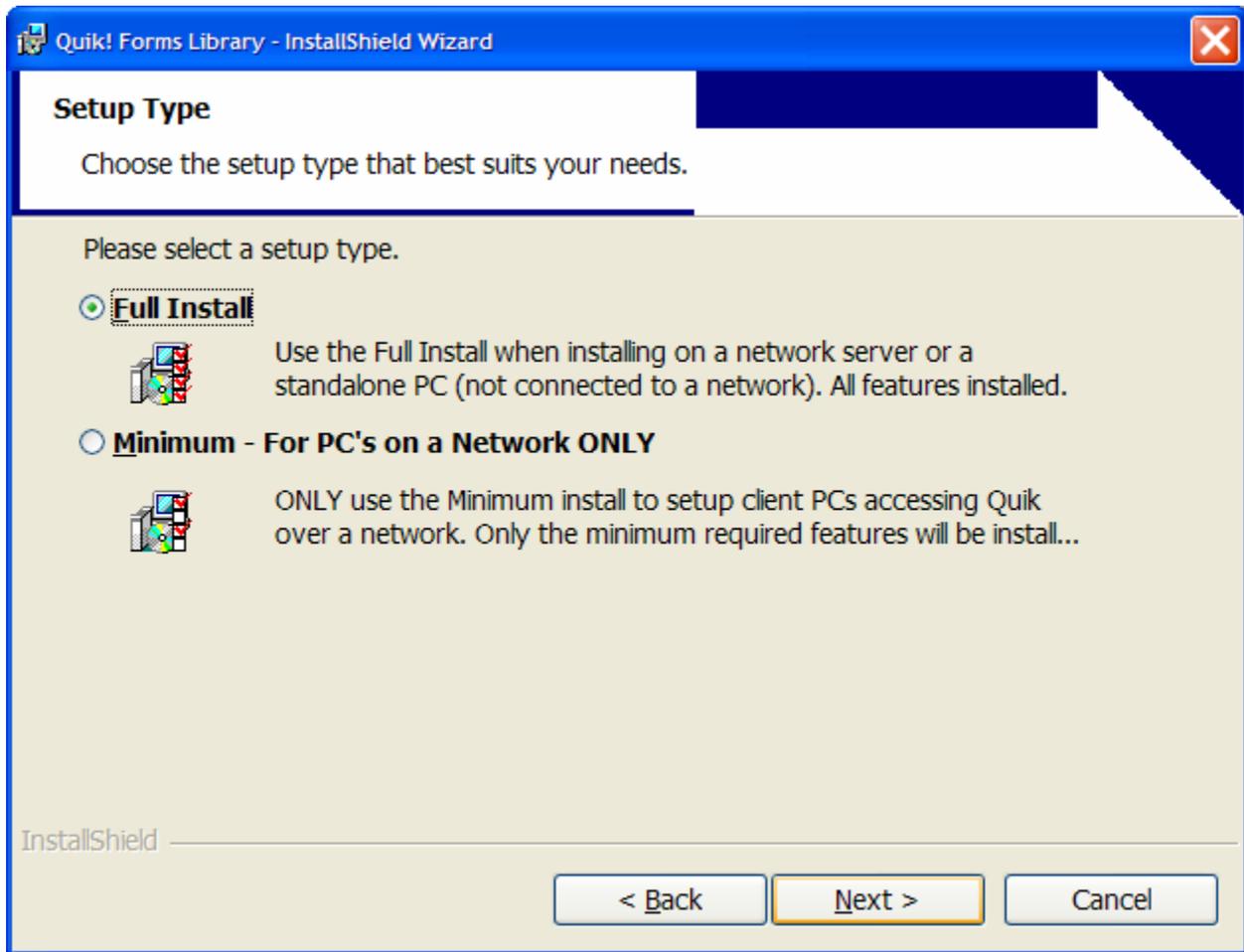
Click NEXT to continue through this screen. Continue clicking next until you get to the screen that asks for a Destination Folder (see image below).

**VERY IMPORTANT!** During the installation process, you'll be prompted to verify the DESTINATION FOLDER. When installing on a server you must change the destination location on your server to a shared folder where all of your users can access the program. (For example – D:\SHARED\APPS\QUIK FORMS LIBRARY\). If you accept the default location, you may not be able to access the software from other PCs on the network.

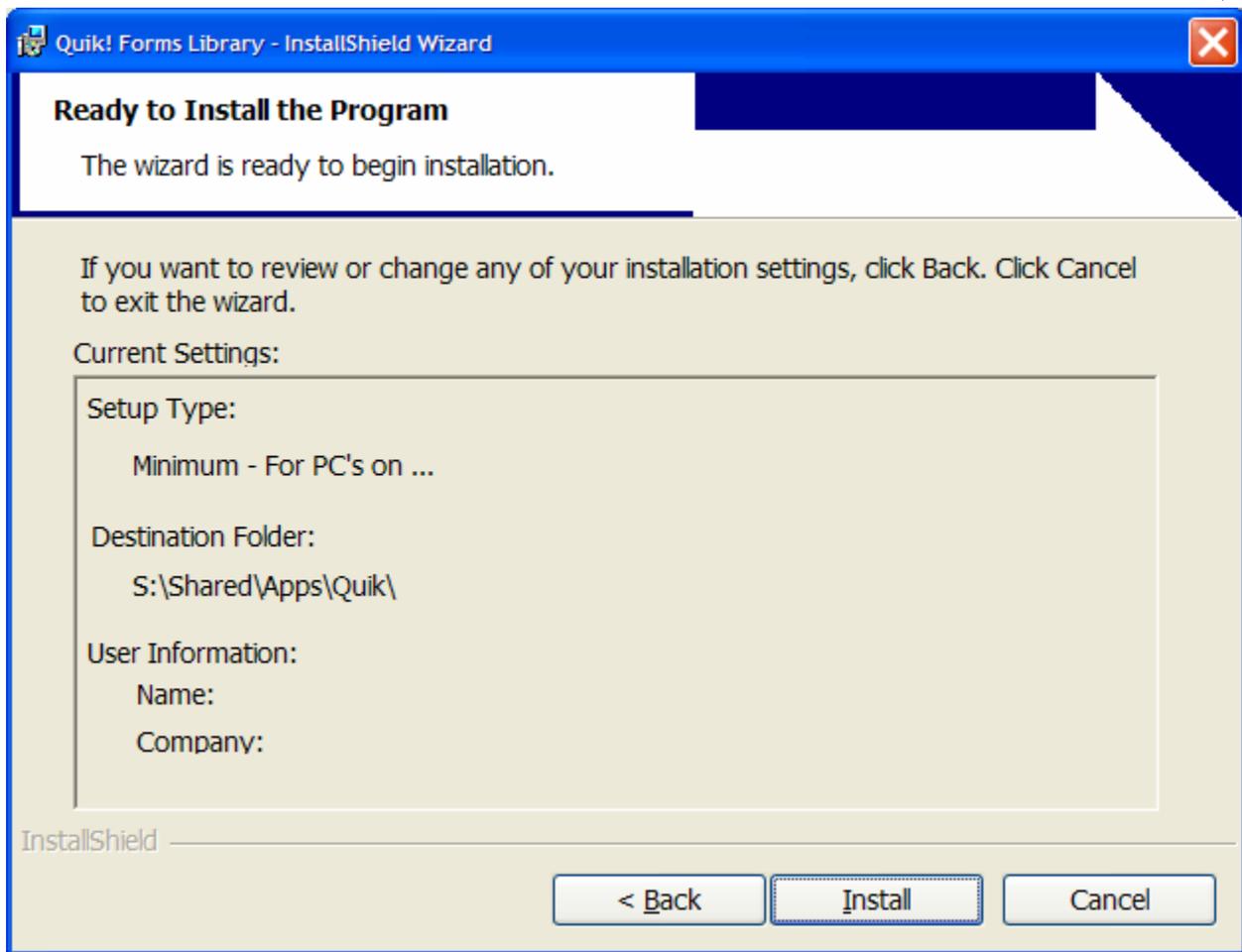


**Click the Change button** to choose a location on your server's hard-drives where network users can access the program. Most system administrators setup the server with one or more shared folders for applications and/or data – after locating a shared folder, create a folder in there for Quik (perhaps called “QuikForms”).

The next step will ask you to choose either a “Full Install” or a “Minimum” install. **Choose the Full Install** to install the program. Only choose the Minimum install when setting up individual PCs on a network that will access the program over the network. Click Next to continue.



After you select the Setup Type (per the image above), continue following any additional prompts, clicking the Next button to continue until you reach the last screen that will prompt you to complete the Install – click the Install button.



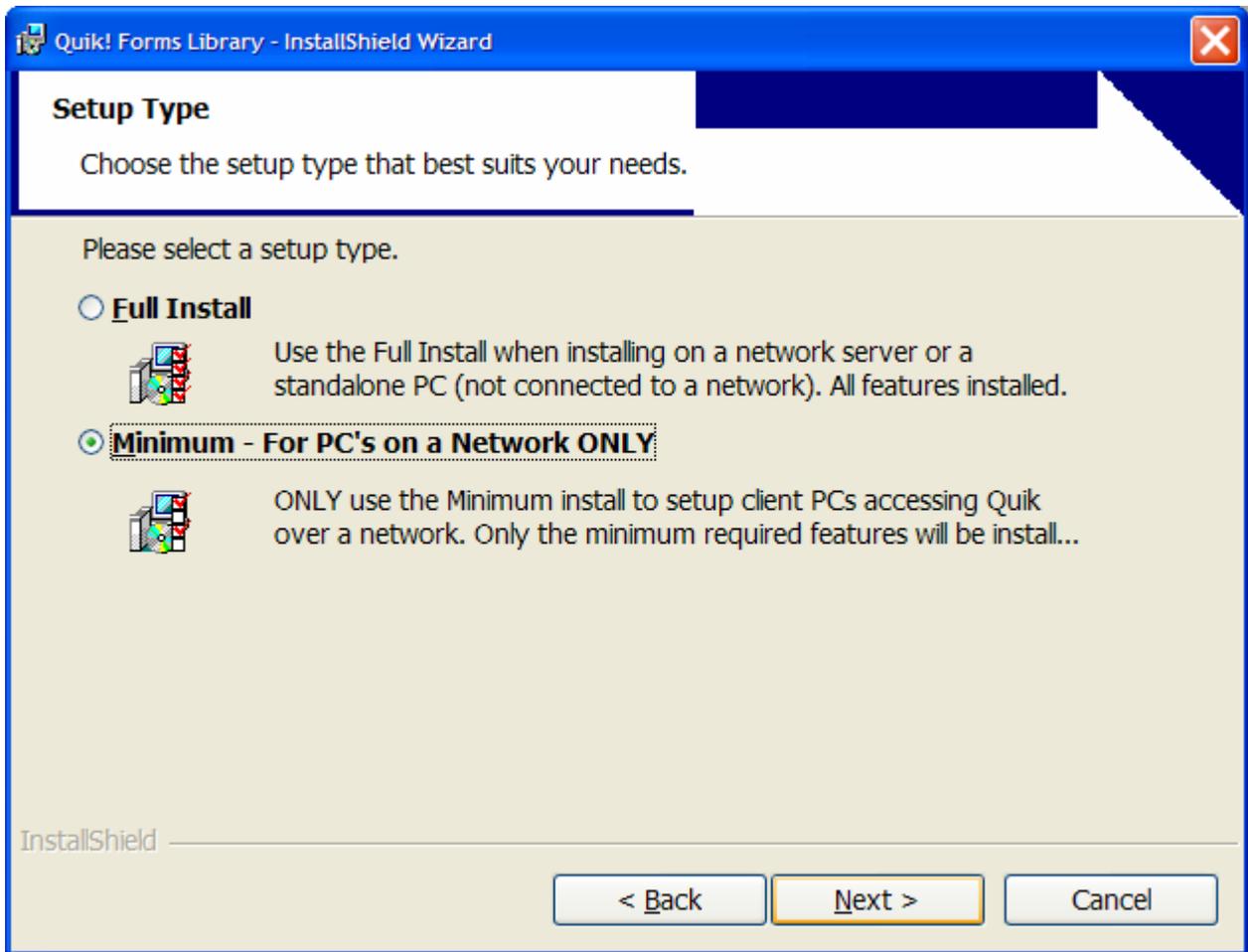
Once installed, the program will create a shortcut on both your desktop and in your START > PROGRAMS > QUIK menu.

After installing, run the Quik! Forms Library application (double click the Quik! shortcut on your desktop) and follow the setup wizard process to connect Quik! to your database (see “Setting Up Quik! For The First Time”).

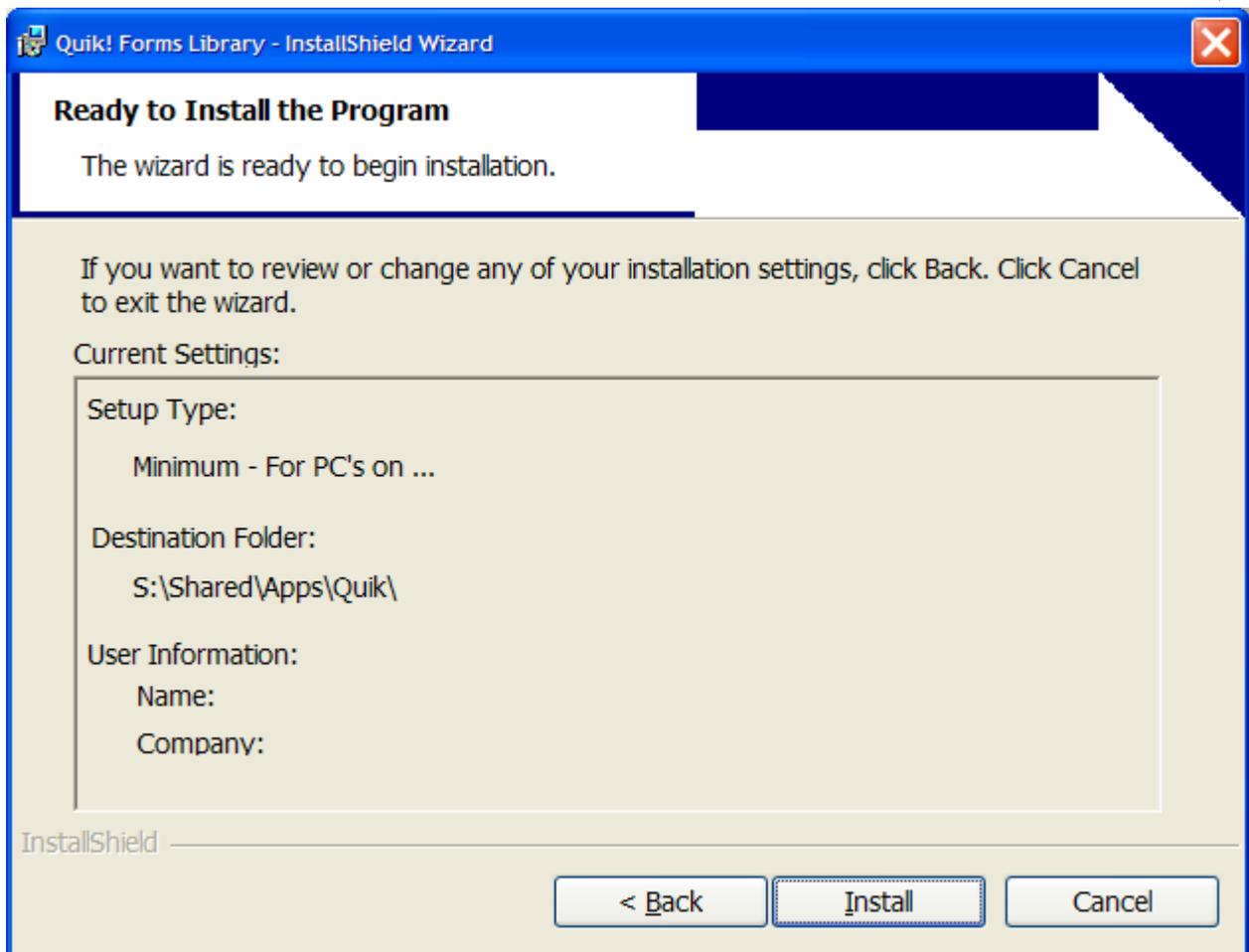
## How To Setup Network PCs To Access Quik! On The Network

Please visit each PC you wish to run Quik! on and do the following:

1. Run the quiksetup.exe program you downloaded to the server.
2. During the installation wizard, accept all the default prompts until you reach the Setup Type screen (see below)
3. On the Setup Type screen, choose “Minimum”.



4. Continue until you get to the Install screen and click the Install button (see below).



5. Setup a shortcut icon to the Quik! Forms Library program that you installed on the server

A shortcut icon is a desktop icon that points to the Quik.exe (software) file on your network. If you installed Quik! on the server in a location that is shared with all users, you can set up the icon by doing the following:

- a. To setup a shortcut, right-click the mouse in an open area of the desktop. Choose “New” “Shortcut” and follow the prompts.
- b. Browse for the quik.exe file that was installed on your server.
- c. Once you find the file, click Next and follow the prompts to complete the shortcut.

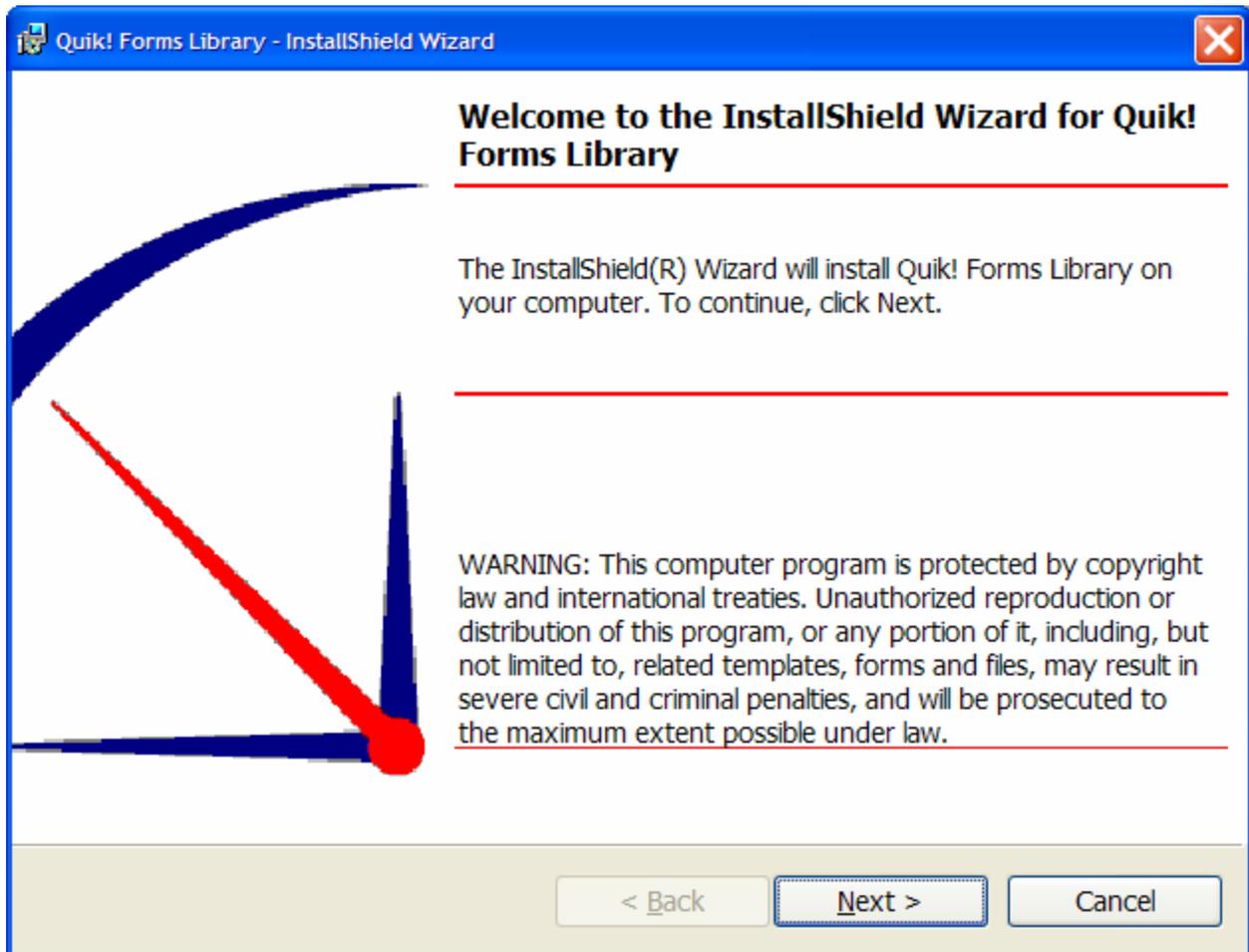
**NOTE:** In order for Quik! to operate on the network, you must create a shortcut to the program on a **mapped network drive** – a mapped network drive has a letter (e.g. S:\ or H:\, etc.).

6. After completing the first PC install, run the Quik! Forms Library application on the PC you just installed it on. You will be prompted to follow the Quik! setup wizard once again to connect Quik! to your database – you will only have to do this the first time Quik! is run from a PC (see “Setting Up Quik! For The First Time”).

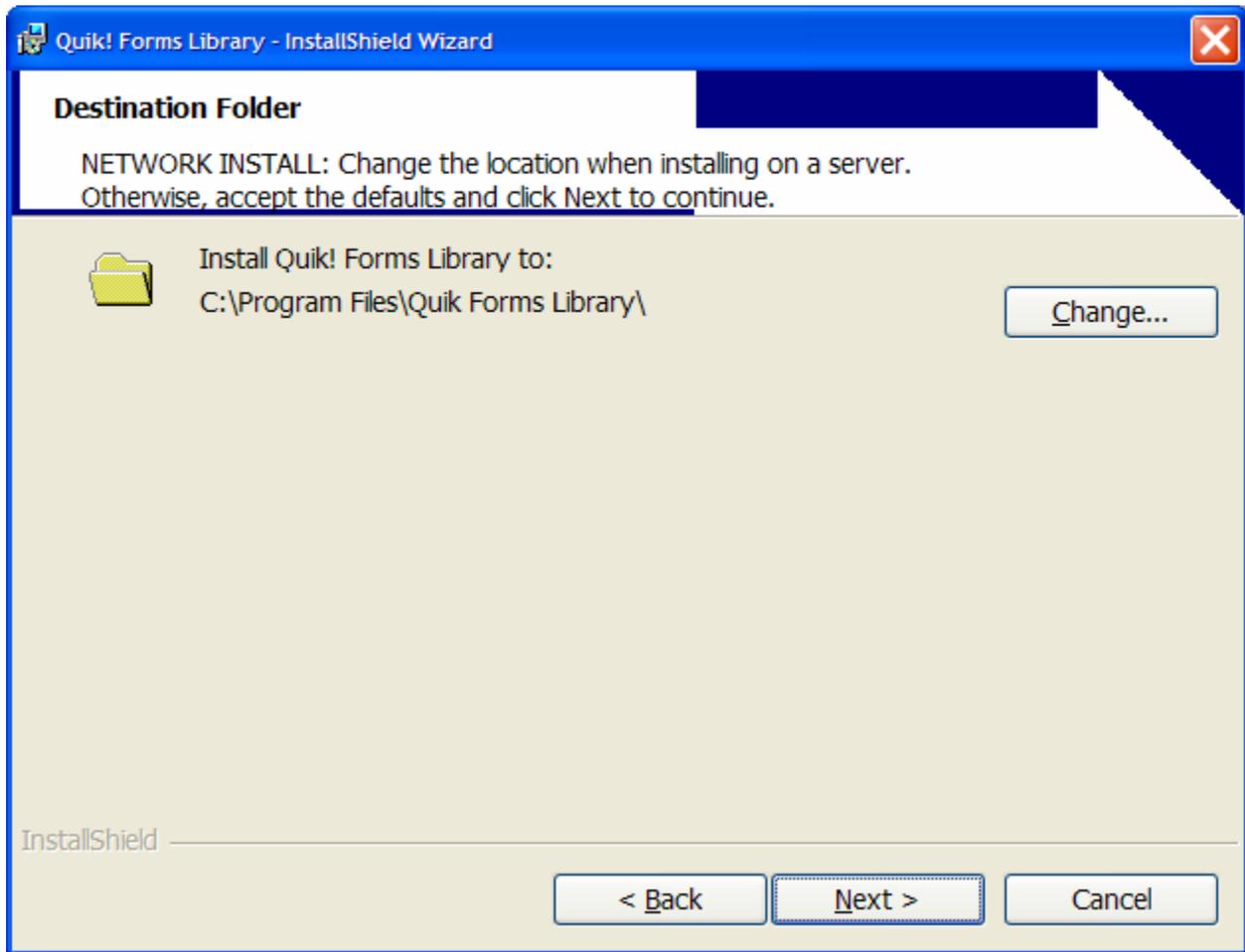
**NOTE: If Quik! says that the license has expired on the PC you just installed on, simply run the Update Service from that PC.** To run the Update Service, click the Get Updates button in the upper right corner, below the Quik! logo.

## Installing On A Stand-Alone PC

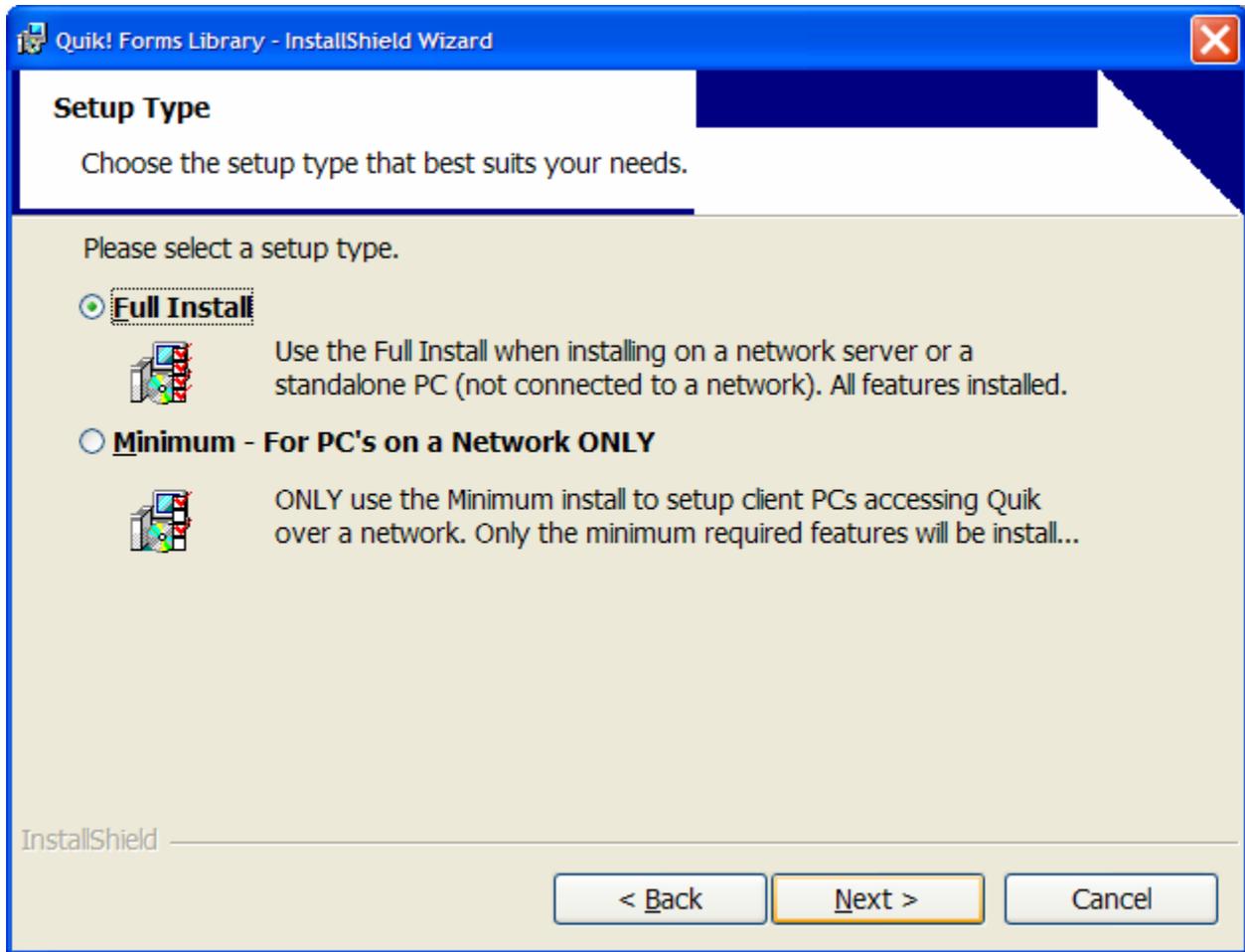
To install Quik!, double-click the installation file that you downloaded (quiksetup.exe). The program will only take a few moments to install.



Accept the default settings in the install wizard for the Destination Location



The next step will ask you to choose either a “Full Install” or a “Minimum” install. Choose the Full Install to install the program. Since you are not setting up Quik! to run over a network, you can ignore the Minimum install option.



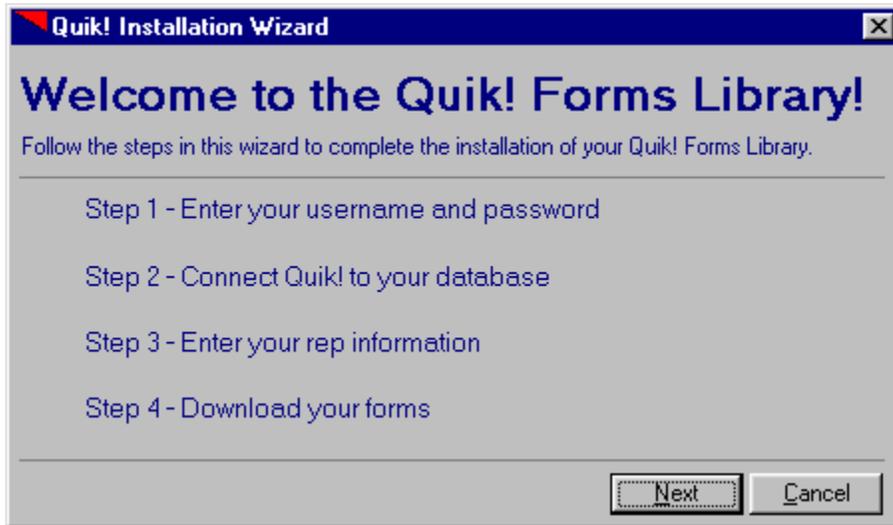
Once installed, the program will create a shortcut on both your desktop and in your START > PROGRAMS > QUIKFORMS menu.

*Now that the program is installed, run Quik! for the first time to complete the setup and to connect Quik! to your database. See the next section for more information.*

## Setting Up Quik! For The First Time

After installing Quik!, run the Quik! Forms Library to complete the setup. The first time the application is run, you will be prompted to follow a setup wizard which will ask you for your web username and password, a database connection, your rep information and to confirm your internet settings.

### Quik! Installation Wizard



#### Quik! Installation Wizard: Step 1 of 4

Enter the same username and password you use to login on the Quik! Forms website. This information is used to obtain your form updates.



## Quik! Installation Wizard: Step 2 of 4

To connect Quik! to your database, Step 2 asks you to choose the type of contact management system you use, as well as the location of your database file. *Alternatively, if you do not have a database, you can use the Quik! Database by selecting Quik! Forms Library Database as your database (skip Step 2 if you choose the Quik! Database).*

### 1. Select Your Database

Start by selecting the database in the list that best matches your contact management system. Quik! supports several database products, and often supports several versions of a given product. For database programs that have a version number similar to “Version 3.X”, the “X” refers to any version number (e.g. 3.1, 3.2, 3.3, etc.). If you don’t see the version number for your product and Quik! has a lower version number available, then choose the lower version number as Quik! will probably work fine with the higher version numbers.

### 2. Browse For Your Database File

In order for Quik! to properly read your database, you need to tell Quik! where your database is installed. Click the Browse... button to locate your database. **NOTE: When browsing for your database file, make sure you choose the correct network folder or local folder.** By default, clicking the Browse button will open a folder where you are most likely to find your database, but your database may or may not be in that folder.

Also, when browsing for your database, **be sure to check to see if the database file you select is the most up-to-date file** – if the last modified date of your database is not very recent, then you have probably selected the wrong database file.



### OPTIONAL: UserName and Password

In order for Quik! to access some databases, you may need to enter your database username and password. **For example, ACT! databases require your exact username and/or password.**

### Quik! Installation Wizard: Step 3 of 4

Step 3 will allow you to setup all of your rep information, except for your rep name, which is maintained on our website. The items in BOLD letters are the most commonly used items on forms, though all pieces of information can potentially be used. There are four major pieces of information for each rep – enter the pieces you wish to be pre-populated onto forms (see the screen image below):

- **Personal Office Information** – enter the rep's phone number, address, personal info etc.
- **Rep Numbers** – enter as many rep numbers or variations of rep numbers as you'd like.
- **Branch Office Information** – This information relates to the registered branch office that you work through. If your personal and branch addresses are the same, click the Use Personal Address button to save time when entering data.
- **Broker/Dealer Headquarters Information** – Broker / Dealer information is mostly used on forms for other companies (e.g. mutual funds) where your firm has a selling agreement. If your branch and broker/dealer addresses are the same, click the Use Branch Address button to save time entering data.

Quik! Installation Wizard - Step 3 of 4

### Include Your Rep Information on Forms

The info you enter below may display on certain forms and can be updated at any time. To ensure your privacy, rep names can only be changed on our website.

**Items in RED are required.**  
**NOTE: The fields with BOLD labels are the most commonly used fields on forms.**

#### Personal Office Information

**Rep Name (will download later)** **Phone Number** **Ext**

Thomas Trustman, CFP (626) 795-9990

**Address Line 1** **Fax Number**

501 E. Colorado Blvd, Suite 250 (626) 795-9099

**Address Line 2** **Email Address**

tom@trustman.com

**Address Line 3** **Rep Soc Sec Number**

City State Zip Code Date of Birth

Pasadena CA 91101

#### Rep Numbers

**Enter as many rep numbers as needed, but only one rep number at a time can display on a form.**

12345  
98001  
98001 / JK7  
JK7

Add Rep Number  
Delete Rep Number

#### Branch Office Information

Use Personal Address

**Branch Company Name** **Supervisor Name (OSJ)**

Trustman Investor & Services Trustman

**Address Line 1** **Branch ID/Number**

501 E. Colorado Blvd, Suite 250 91092

**Address Line 2** **Phone Number**

(626) 795-9990

**Address Line 3** **Fax Number**

(626) 795-9099

City State Zip Code

Pasadena CA 91101

#### Broker/Dealer Headquarters Information

Use Branch Address

**Broker/Dealer or Company Name**

Trustman Investor & Services

**Address Line 1** **Phone Number**

501 E. Colorado Blvd, Suite 250 (626) 795-9990

**Address Line 2** **Fax Number**

(626) 795-9099

City State Zip Code

Pasadena CA 91101

## Quik! Installation Wizard: Step 4 of 4

Quik! relies on your internet connection in order to download form updates and the latest information about your subscription. The last screen in the Quik! Installation Wizard asks you to configure your Update Service and Internet Settings.

### Update Service Settings

For most users, accepting the default settings will be optimal. By default, the Update Service will run on Automatic mode. Automatic mode means that when you run the Update Service it will automatically check for updates, and download and install any updates without you having to do anything. If you prefer to have more control over the process and to choose which forms download, then change the settings to Manual mode. **NOTE: Automatic is best, especially if you schedule your Update Service to run over night (see the section on the "Scheduling The Update Service" for more details).**

### Internet Settings

To allow Quik! to access the Internet, you may need to configure your Internet Settings. If your company uses a proxy server to access the Internet, check the check box for the proxy server and enter your proxy server settings. To check your proxy settings, click the Configure button, which will show you your computer's Internet Settings – click the LAN button on that screen and see if you have a proxy server configured (the settings look similar to the Quik! screen below).



*To schedule the Update Service to run, you will need to schedule a task in your Windows Task Scheduler (see the section on the “Scheduling The Update Service” for more details).*

### Administrator Settings

When you setup Quik! on a network, you can use the Administrator Settings in Quik! to restrict PC users from performing certain tasks in Quik!. By clicking the Disable PC Features checkbox, you will remove the following items from the Tools menu in Quik! when you use Quik! on a PC:

- Map Data Fields...
- Database Connection...
- Backup User Files...

- Restore User Files...
- Export All Records

Additionally, you can control the number of forms a user can start at once. This reason to control the number of forms is to help PC users manage their PC's memory and to avoid crashing the computer by trying to open too many files at once. By default, a user can only launch 12 Adobe Acrobat files at the same time – you can change this by entering a different number. We recommend 12 as a safe operating limit and at least 6 to ensure that the Form Group feature allows users to create sufficiently large form groups.

### Installing Forms

Quik! does not come pre-loaded with any forms. To get forms, you must login to our website, search for forms and select the forms you want to add to your personal library (see *“Finding Forms” for more details*). Once you have selected the forms you want, run your Update Service to check for updates and to download and install those forms (see *the next section “Running The Update Service”*).

### Running The Update Service

To launch the Update Service, open Quik! Forms Library and click the “Get Updates” button, located in the upper right corner, under the Quik! logo.

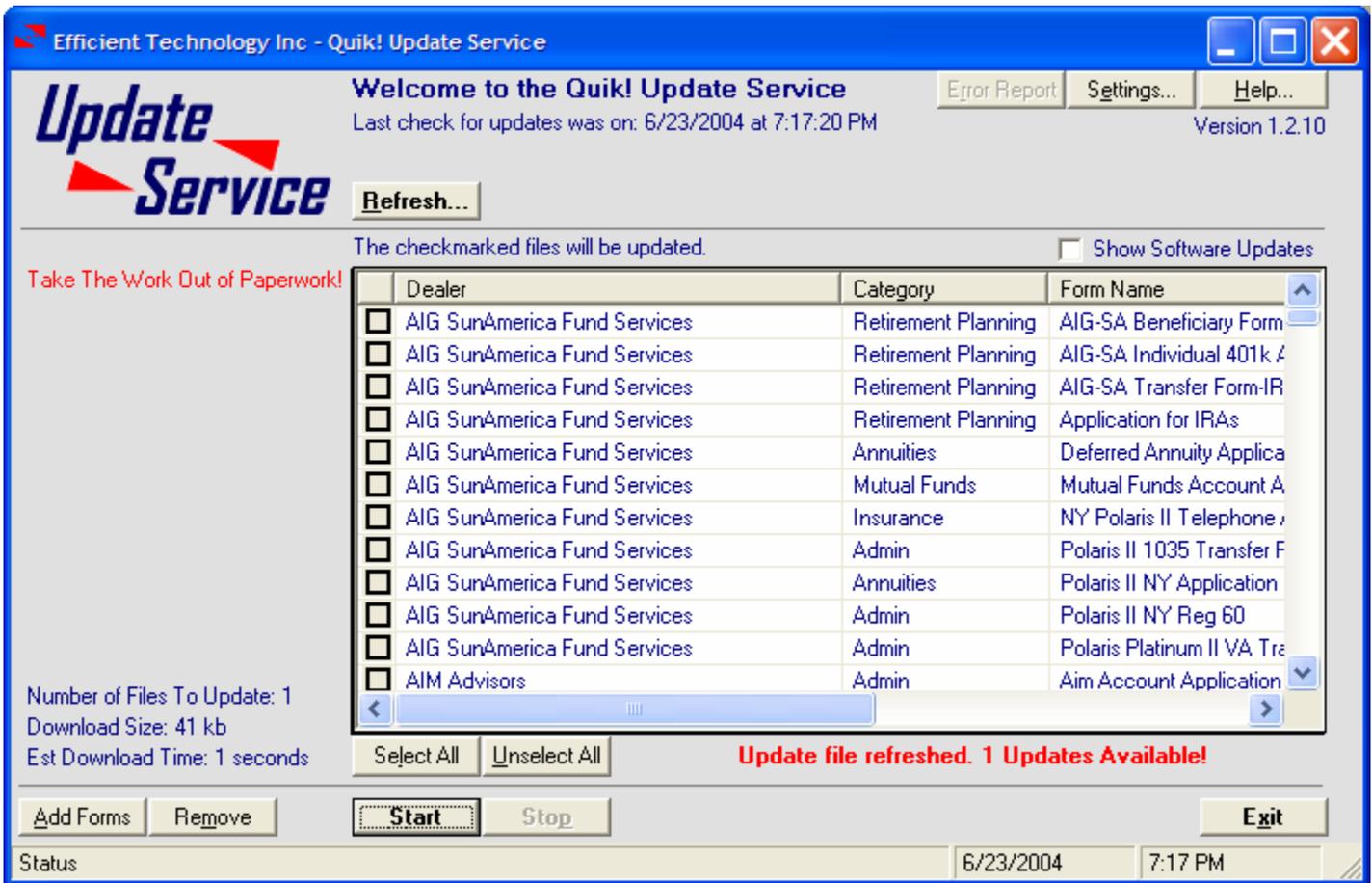
The service can be run in Automatic mode (recommended) or in Manual mode (you can change your mode by navigating to “Settings” and choosing “Update Service Settings...” in the menu bar).



### Modes

The Update Service can operate in two different modes: Automatic or Manual.

In **Automatic mode**, the Update Service will check for updates, download any available updates (including new forms that you recently found and subscribed to on the website), and then close itself after the updates are completed.



**Manual mode** requires that you click the Start button in the Update Service to begin downloading any updates. Manual mode allows you to choose which forms you want to download, which is useful if you want to force a form to download even if there are no updates available (for example, perhaps you accidentally saved the form with data in it and want a clean copy to use, you may want to force the form to download again).

### Software Updates

The Update Service also handles automated software upgrades and updates. Periodically, Quik! software will need to be updated to roll out the latest version of the software. While this is handled automatically in Automatic Mode, if you wish to update your software manually, check the Show Software Updates box.

### Install Adobe Acrobat Reader

For Quik! to display and pre-populate forms, you need to have Adobe Acrobat Reader version 5.0 or higher. If you do not have Acrobat, you can download the free Acrobat Reader from [www.adobe.com](http://www.adobe.com) or by visiting our alliances web page and clicking on the link to the Adobe Reader there (<http://www.etiforms.com/alliances.aspx>). Be sure to uninstall any previous versions of Acrobat Reader before installing the new one, as previous versions may cause errors when using Quik!.

## Uninstalling Quik!

To uninstall Quik!, please use your Windows Uninstall program. The uninstall program is found by opening the Control Panel, found under the Windows “Start” button and navigating to your “Settings”. Open the Control Panel and choose “Add/Remove Programs”. Find the “Quik Forms Library” application and choose the “Add/Remove” button. Follow the prompts to uninstall Quik! – this process should only take a few moments.

When uninstalling Quik!, not every file will be removed automatically. This is to make sure that you don’t lose sensitive data (e.g. the Quik! Database file – quik.eti) or your settings should you decide to reinstall Quik! again later. To fully remove the Quik! program after uninstalling, open your Windows Explorer (right click on the Start button and choose Explore) and navigate to the Quik! Forms Library folder (c:\program files\quik forms library\ ) and delete the folder and all of it’s contents.

## Connecting To Your Database

### Supported Databases

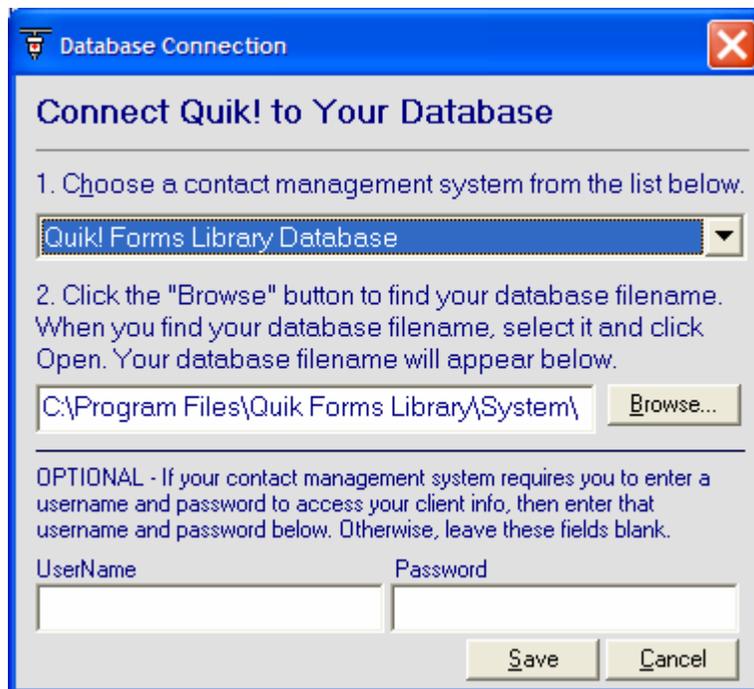
Quik! seamlessly integrates with over 20 databases. This means **you do not have to export data** from your old database or import the data into Quik!. In fact, Quik! does not import your data at all!

To connect Quik! to your database, choose the Tools menu and select Database Connection. The database connection screen will appear.

1. Choose a supported database from the drop down list.
2. Browse for your database file located either on your hard-drive or somewhere on your server.  
**NOTE: When browsing for your database file, make sure you choose the correct network folder or local folder.** By default, clicking the Browse button will open a folder where you are most likely to find your database, but your database may or may not be in that folder.

Also, when browsing for your database, be sure to check to see if the database file you select is the most up-to-date file – **if the last modified date of your database is not very recent, then you have probably selected the wrong database file.**

3. Save your changes.



### OPTIONAL: UserName and Password

In order for Quik! to access some databases, you may need to enter your database username and password. **For example, ACT! databases require your exact username and/or password.**

## NEW FEATURE !!! Advisors Assistant – Custom Address Setup

When connecting to an Advisors Assistant database, sometimes the default settings won't allow Quik! to read your home and business addresses. To fix this situation, you should first look at how you categorize your home and business address types within Advisors Assistant. By clicking on an address and going to edit mode, you'll see a drop-down list of address types – click on this drop-down to display the address types you have in your database. The default "Home Address" type is HOME and the default "Business Address" type is ADDRESS, however, you may have setup a custom type like "RESIDENCE" or "H" for Home Address.

If you determine that your database has a custom address type, then next determine if you have assigned any client records to that type. The easiest way to find out is to delete the address types you don't plan on using – if any client records have been assigned this address type, a message will prompt you with a list of clients who's records rely on this type, and you won't be able to delete the type. If you have multiple types for home address, then you need to make sure that your client's primary home address (for each database record) is assigned to just one address type.

Next, in the Database Connection window in Quik! (from Tools, choose the Database Connection... option), if you are using a custom address type, enter the type name for your home address (e.g. HOME for home address) into the Home Address Type and the business address type into the Business Address Type box. This will allow Quik! to refer to these type names when searching for your client's home and business address.



*NOTE: If you have multiple address types for home or business, and all are being used, you may be able to have Quik! find all of the records by using a "%" in the Home Address Type. For example, if you have "H" and "HM" and "HOME" all relating to the primary Home Address type, then if you enter "H%" in the Home Address Type box in Quik!, Quik! will find the first occurrence of any address type*

starting with the letter “H”. Be careful, because if you have any address type that starts with the letter “H”, that record may be used instead of the Home Address you intended.

## Connecting Quik! To Albridge (Formerly StatementOne)

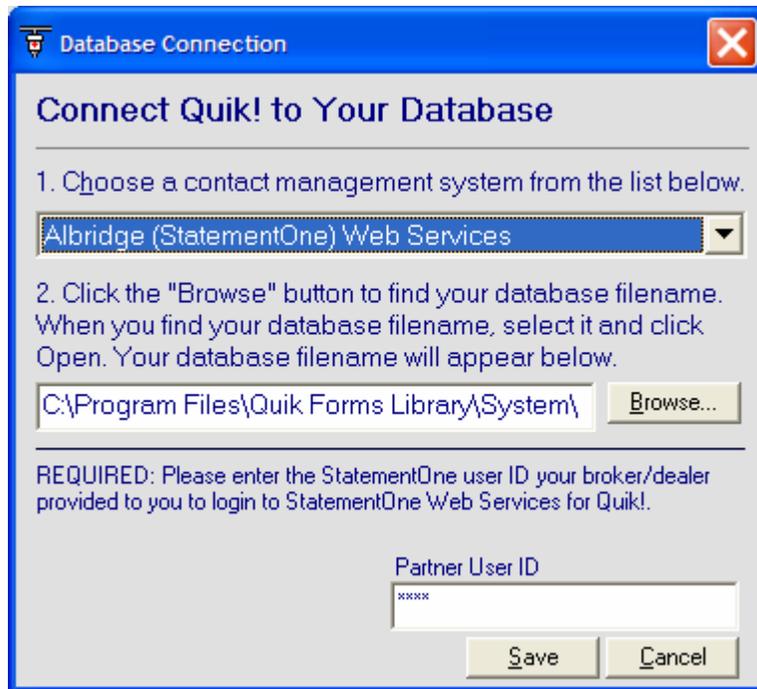
Quik! has formed a relationship with Albridge to allow Quik! to utilize Albridge data directly. Quik! supports Albridge in two ways – Albridge Web Services or Master Client Information export.

### Albridge Web Services

Albridge’s Web Services offers the most dynamic and robust method for an advisor to access clean data for use on Quik! Forms. The combination of Albridge Web Services and the Quik! Forms Library Database gives you a system that is easy to update and maintain, plus the Web Services offers more client data than any other method (e.g. date of birth, social security number, etc.).

**NOTE:** To use Albridge Web Services, you must first speak with your broker/dealer and/or Albridge to be sure that you are setup to use Web Services. If your broker/dealer has not enabled Web Services, you will have to use the Master Client Information export.

To setup Quik! with Albridge Web Services, choose Albridge Web Services as your database (see image below). You do not need to browse for your database, but be sure to enter your Partner User ID (typically your Quik! Username, but it can be anything and is issued by your broker/dealer).



Click Save when you are done, and you are ready to begin using Quik! with Albridge Web Services.

### To Import Data From Albridge Web Services

Once you have set up the Albridge Web Services database connection, the next step is to import your data. Start by clicking the Enter Clients button located at the top of Quik! Forms Library main screen. The Quik! Forms Database screen will appear.



Next, begin the Albridge import process by clicking the Albridge button located at the bottom of the Quik! Forms Database screen. The import process will begin communicating with the Albridge web services and automatically import your data – follow the prompts to complete the process.

The screenshot shows the 'Quik! Forms Database' application window. At the top, it says 'Use the Quik! Forms Database to manage client information that can appear on forms.' Below this are instructions: 'Click on Household to display a list of Contacts, and then click on a Contact to display associated Accounts. Enter as many Contacts per Household and as many Accounts per Contact as necessary.'

**STEP 1: Household** (highlighted in blue)

Fields: First Name (Steven), Middle Name (J), Last Name (Hawkings). Buttons: Add Household, Delete, Save, Cancel.

**STEP 2: Contacts** (highlighted in green)

Fields: First Name (Julia), Middle Name, Last Name (Hawkings). Type (Spouse), DOB (4/04/1957), SSN (123-23-1232), Gender\*, Marital Status\*. Citizenship, Govt ID Number, Govt ID Issuer.

**Home Address and Personal Info**

Address 1: 8822 Millenium Drive. Address 2, Address 3, City (Culver City), State (CA), Zip (90034), Country (USA), Phone ((310) 555-9090), Fax ((310) 555-0999), Cell, Other.

**Work Address and Employer Info**

Employer, Title, Occupation, Yrs Employed, Address 1, Address 2, Address 3, City, State, Zip, Country (USA), Ext, Fax, Notes.

Financial info: Gross Inc (125,000), Fed Tax Bracket (28%), Net Worth (4,250,000), State Tax Bracket (15%). Buttons: Add Contact, Delete, Save, Cancel.

**STEP 3: Accounts** (highlighted in grey)

Fields: Account Number, Registration, Tax State. Buttons: Add Account, Delete, Save, Cancel.

At the bottom, there are buttons: Albridge (highlighted with a red box), Backup, Close Database. A note at the bottom left says: 'The underlined items are required. \*These fields do not populate on forms.'

### Master Client Information Export File

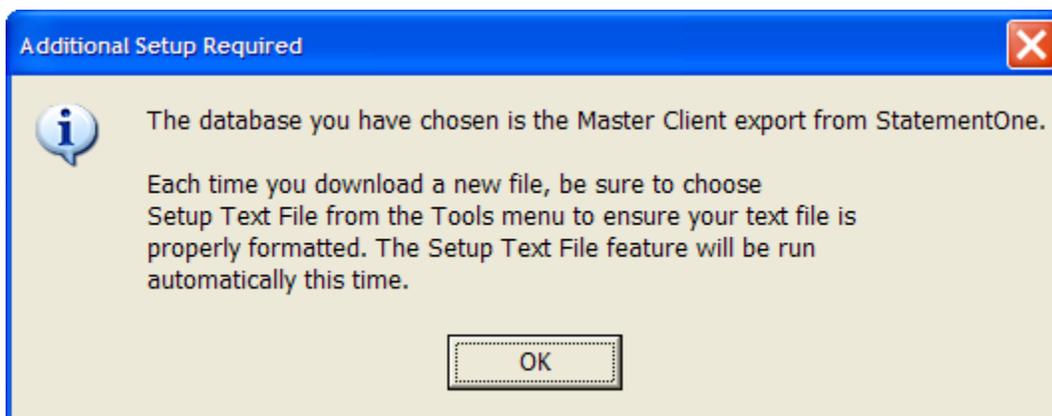
If you don't have access to Albridge's Web Services, you can still use Albridge data with Quik! by exporting the Master Client Information report from Albridge.

To obtain the Master Client Information report, log into Albridge and go to the Reports section. Choose the Master Client Information report and export the data to your hard drive. Be sure to save the data file to a location where you can find it easily.

To connect Quik! to your Master Client Information file, choose “Albridge Master Client Export” as your database. Then, click the Browse button to find your export file.



After you click Save, Quik! will modify your export file to make sure it is properly formatted for Quik! to use.



To refresh the Master Client export file from Albridge, download the new file and replace the existing one. Then, from within Quik!, go to the Tools menu and choose Setup Text File to ensure the file is properly formatted. **NOTE: Only run this process once, otherwise your text file may become corrupted and require that you download it again.**

## Use A Text File As Your Database

Quik! can read a properly formatted text file, enabling you to use data from a non-supported database as a data source to pre-populate forms. When setup, Quik! will read the text file as necessary, but Quik! will NOT import the text file. This means that if you update your text file, Quik! will be updated automatically, allowing you to re-export your data as necessary to the same exact format and file name.

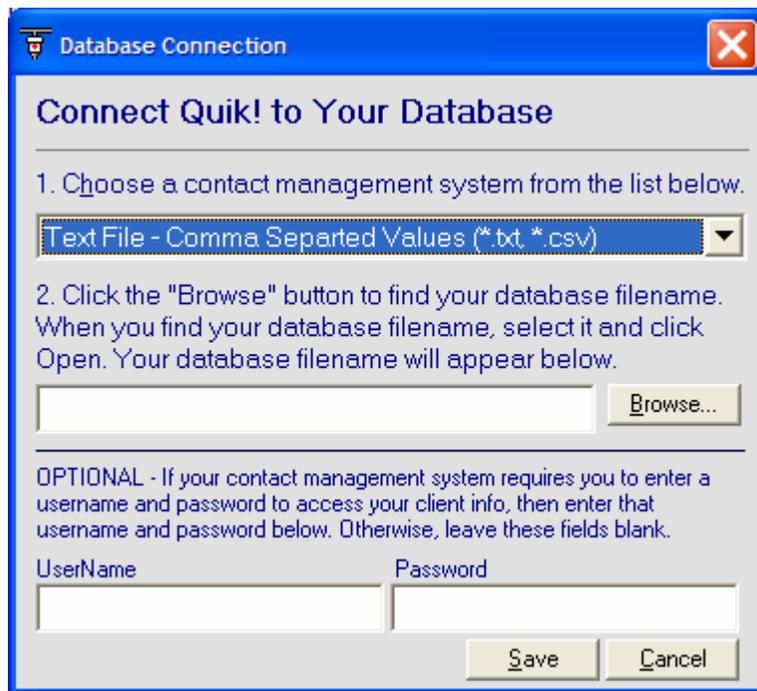
Since the connection between Quik! and your text file is dynamic, you can update Quik! by simply exporting your text file to the same location (either on your pc or network) and to the same file name any time you update your database. The only time you need to change anything in Quik! is when you add or remove fields in your export file.

### Export Your Data

Use your database program to export your data into a comma-separated-value text file. The exported text file must conform to the following specifications:

- 1) **Include field names as a header.** The first record exported should be the field names from your database.
- 2) The first three columns in your export file must be in the following order:
  - a. **Field 1 = Unique ID** – unique record identifier for your database must be in the first field
  - b. **Field 2 = Last Name** – either the client's last name or full name should be in the second field
  - c. **Field 3 = First Name** – either the client's first name, last name or some other relevant field.
  - d. The remaining fields can be exported in any order you wish.
- 3) The data must be exported in comma-separated-value text file (CSV).
- 4) When exporting your data, if asked for a text delimiter (a character that indicates the beginning and ending of a field's value), use the double quote mark (") as the text delimiter.

Once you have exported your data, use Quik! to choose the Text Files connector as your database (see below). The Database Connection screen is found by choosing Database Connection from the Tools menu.



Once you have chosen Text File as your database type, then click the Browse button and select your text file.

**NEW FEATURE !!! OPTIONAL: Ensure Your Text File Setup**

To ensure that your text file is properly formatted for Quik!, you may want to run the Setup Text File command from the Tools menu. This function was developed for databases like Maximizer where the export file does not contain a truly unique identifier in the first column – running this function will correct the problem.

**Map Your Data**

Finally, after you have chosen your text file, you will need to map to the data from your text file to the fields available on forms. The process of mapping data will only have to be done the first time you define your export file or if you change your export file. **Please see the Advanced section titled Manage Data Fields for instructions on mapping your data to Quik!**

**Non-Supported Databases**

If your database is not listed in the drop-down list, please let us know which database you use by sending an email to: [support@etiforms.com](mailto:support@etiforms.com).

## Rep Information

---

### Update Rep Information

To update Rep Information, select “Settings” from the menu and then select “Rep Info”. Or click the Rep Info button on the Quik! Forms Library screen. When the Registration screen appears, type in any of the data you wish to update. The only field you cannot change from this screen is the Rep Name that appears on your forms. To update your Rep Name, click on the Rep Name field, which will log you into the website and allow you to update your rep name.

There are four major pieces of rep information that may appear on forms:

- **Personal Office Information** – enter the rep’s phone number, address, personal info etc.
- **Rep Numbers** – enter as many rep numbers or variations of rep numbers as you’d like.
- **Branch Office Information** – This information relates to the registered branch office that you work through. If your personal and branch addresses are the same, click the Use Personal Address button to save time.
- **Broker/Dealer Headquarters Information** – Broker / Dealer information is mostly used on forms for other companies (e.g. mutual funds) where your firm has a selling agreement. If your branch and broker/dealer addresses are the same, click the Use Branch Address button to save time.

Quik! Installation Wizard - Step 3 of 4

### Include Your Rep Information on Forms

The info you enter below may display on certain forms and can be updated at any time. To ensure your privacy, rep names can only be changed on our website.

**Items in RED are required.**  
**NOTE: The fields with BOLD labels are the most commonly used fields on forms.**

#### Personal Office Information

|                                       |                           |                 |                      |
|---------------------------------------|---------------------------|-----------------|----------------------|
| <b>Rep Name (will download later)</b> | <b>Phone Number</b>       | Ext             |                      |
| Thomas Trustman, CFP                  | (626) 795-9990            |                 |                      |
| <b>Address Line 1</b>                 | <b>Fax Number</b>         |                 |                      |
| 501 E. Colorado Blvd, Suite 250       | (626) 795-9099            |                 |                      |
| <b>Address Line 2</b>                 | <b>Email Address</b>      |                 |                      |
|                                       | tom@trustman.com          |                 |                      |
| <b>Address Line 3</b>                 | <b>Rep Soc Sec Number</b> |                 |                      |
|                                       |                           |                 |                      |
| <b>City</b>                           | <b>State</b>              | <b>Zip Code</b> | <b>Date of Birth</b> |
| Pasadena                              | CA                        | 91101           |                      |

#### Rep Numbers

Enter as many rep numbers as needed, but only one rep number at a time can display on a form.

|                                      |                   |
|--------------------------------------|-------------------|
|                                      | Add Rep Number    |
| 12345<br>98001<br>98001 / JK7<br>JK7 | Delete Rep Number |

#### Branch Office Information

Use Personal Address

|                                 |                              |                 |
|---------------------------------|------------------------------|-----------------|
| <b>Branch Company Name</b>      | <b>Supervisor Name (OSJ)</b> |                 |
| Trustman Investor & Services    | Trustman                     |                 |
| <b>Address Line 1</b>           | <b>Branch ID/Number</b>      |                 |
| 501 E. Colorado Blvd, Suite 250 | 91092                        |                 |
| <b>Address Line 2</b>           | <b>Phone Number</b>          |                 |
|                                 | (626) 795-9990               |                 |
| <b>Address Line 3</b>           | <b>Fax Number</b>            |                 |
|                                 | (626) 795-9099               |                 |
| <b>City</b>                     | <b>State</b>                 | <b>Zip Code</b> |
| Pasadena                        | CA                           | 91101           |

#### Broker/Dealer Headquarters Information

Use Branch Address

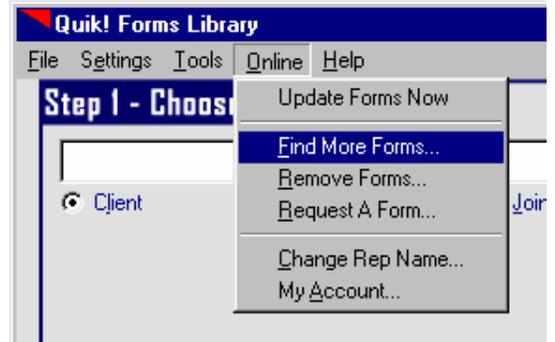
|                                      |                     |                 |
|--------------------------------------|---------------------|-----------------|
| <b>Broker/Dealer or Company Name</b> | <b>Phone Number</b> |                 |
| Trustman Investor & Services         | (626) 795-9990      |                 |
| <b>Address Line 1</b>                | <b>Fax Number</b>   |                 |
| 501 E. Colorado Blvd, Suite 250      | (626) 795-9099      |                 |
| <b>Address Line 2</b>                |                     |                 |
|                                      |                     |                 |
| <b>Address Line 3</b>                |                     |                 |
|                                      |                     |                 |
| <b>City</b>                          | <b>State</b>        | <b>Zip Code</b> |
| Pasadena                             | CA                  | 91101           |

Undo Back Next Cancel

## Managing Forms

### Adding Forms (Subscribing To Forms)

Adding forms is done online at our website. The easiest way to login to the website to add forms is from within the Quik! Forms Library. Simply choose “Online” on the menu bar and then choose “Find More Forms...”. Your web browser will be launched and you will be automatically logged into our website and taken to the Find Forms page.



From within the Find Forms web page, search for forms by dealer or keyword. Once you find the forms you want, checkmark the form in the ADD column, and click Save Changes at the bottom of the page.

| Add                                 | Rem | Dealer       | Category            | Form Name   | Description   | Added? | Form Status |
|-------------------------------------|-----|--------------|---------------------|---|---|--------|-------------|
| <input type="checkbox"/>            |     | Putnam Funds | Admin               | Check Writing Privelege                           |   |        | Active      |
| <input type="checkbox"/>            |     | Putnam Funds | Admin               | Systematic Investment Plan SIP Form               |   |        | Active      |
| <input type="checkbox"/>            |     | Putnam Funds | Admin               | Systematic Withdrawal Plan SAP Form               |   |        | Active      |
| <input type="checkbox"/>            |     | Putnam Funds | Admin               | Telephone Redemption Authorization                |   |        | Active      |
| <input type="checkbox"/>            |     | Putnam Funds | College Planning    | CollegeAdvantage New Account App excl Ohio        |   |        | Active      |
| <input type="checkbox"/>            |     | Putnam Funds | College Planning    | CollegeAdvantage Systematic Investment Plan ex OH | CollegeAdvantage Systematic Investment Plan excludes Ohio |        | Active      |
| <input type="checkbox"/>            |     | Putnam Funds | Retirement Planning | 403b Employee Adoption Agreement                  |   |        | Active      |
| <input type="checkbox"/>            |     | Putnam Funds | Retirement Planning | 403b How to Establish a Custodial Account         |   |        | Active      |
| <input type="checkbox"/>            |     | Putnam Funds | Retirement Planning | 403b Max Contribution Worksheet                   |   |        | Active      |
| <input checked="" type="checkbox"/> |     | Putnam Funds | Retirement Planning | 403b Salary Reduction Agreement                   |   |        | Active      |

Download Forms... Save Changes...

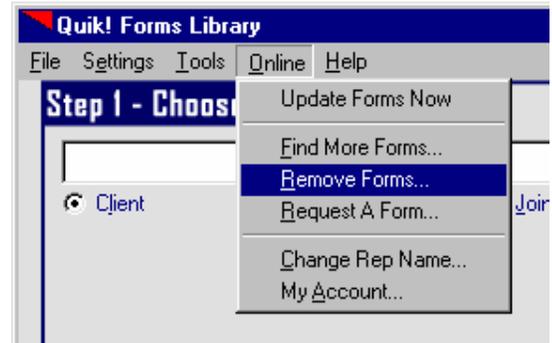
This search will give you a list of forms currently available. If you don't see a form you're looking for, [tell us](#) and we'll do our best to get it for you.

**MyForms** - see and/or remove the forms you have chosen to download and use.

## Removing Forms (Unsubscribing To Forms)

Removing forms is done online at our website. The easiest way to remove forms is login to the website from within the Quik! Forms Library. Simply choose "Online" on the menu bar and then choose "Remove Forms...". Your web browser will be launched and you will be automatically logged into our website and taken to the My Forms page.

From within the My Forms web page, find the form you wish to remove and place a checkmark in the REM column, and click Save Changes at the bottom of the page.



Quik! Forms Library

Home Products Find Forms Support Alliances About Us

My Forms

You have 42 forms selected for download. Results Per Page: 10

**How To REMOVE Forms:** Check the box in the first column (Rem) for each form you wish to remove and click SAVE CHANGES at the bottom of this page.

| Rem                                 | Dealer                    | Category        | Form Name               | Description  | Added? | Form Status |
|-------------------------------------|---------------------------|-----------------|-------------------------|--|--------|-------------|
| <input type="checkbox"/>            | Girard Securities Inc     | Brokerage Accts | Girard New Account Form |  | YES    | Active      |
| <input checked="" type="checkbox"/> | MFS Investment Management | Mutual Funds    | New Account App         | This form is used to open a new mutual fund account. | YES    | Active      |

Download Forms... Save Changes...

My Forms displays a list of the forms you have selected to download and use. Each form, when updated, will automatically download to your computer to ensure you always have the most up-to-date forms available.

**Find Forms** - go find more forms to download.

brought to you by Efficient Technology Inc Experts in Software Efficiency

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Contact - Privacy Policy - Trademarks - Comments?

Adobe Solutions Network

## Create A Group of Forms

One of the more powerful features of Quik! is the ability to define groups of forms. For example, you might create a group of the forms required to open a new account. Then, whenever you need to open a new account, choose the New Account group and all of the required forms will be pre-selected. Plus, you can always add or remove forms from the pre-selected group before clicking the START button.



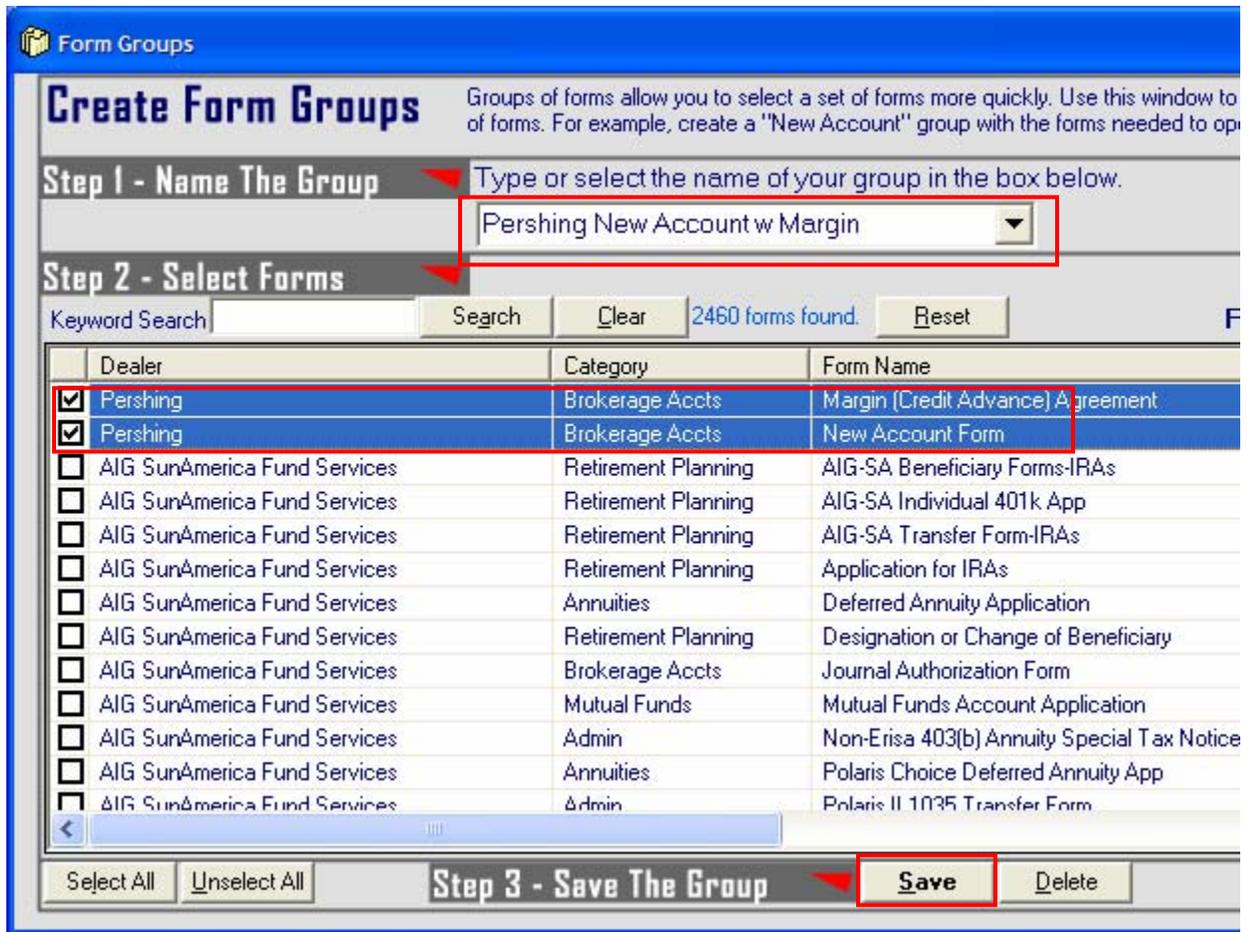
To create a group, click the "New Group" button on the main Quik! screen.

In the Form Groups window, start by typing the name of the group you wish to create.

Next, checkmark the forms you wish to add to the group.

Finally, click the Save button to save your group.

You can also delete a group by choosing the group name and clicking the Delete button.



**NEW FEATURE!!! Search For Forms:** Use the Keyword Search at the top of the Form Groups screen to find the forms you need. Enter one or more words and click the Search button or <ENTER> key on your keyboard. The search will only display the forms that match your search word(s). After you check the forms you want, you can search again and the forms you selected will remain at the top of the list. If you want to clear your search but keep your selected forms, click the Clear button. To reset your search and selected forms, click the Reset button.

## Request A Form

If you need a form built that we don't currently have in our system, please send the form to us. In most cases, we will build the form for free within 10 business days, if not much sooner.

To request a form, first download the form from your dealer's website and save it on your hard-drive.

Second, click on "Request A Form" from the Online menu within Quik! Forms Library. Then, your web browser should be launched and the Submit Form Or Dealer Request screen should appear (see below). Click on the **Send Form** link below.

The screenshot shows a web browser window with the address bar displaying <http://www.etiforms.com/submitformrequest.aspx>. The page features the Quik! logo with the tagline "Take the Work Out of Paperwork™". A navigation menu includes links for Home, Products, Find Forms, Support, Alliances, and About Us. On the left side, there are buttons for Logout, My Forms, and MyAccount, along with a quote from Cheryl Dillon, Quik! Co-Founder: "Our goal is to make it easier for financial advisors to do business, and Quik! does just that!". The main content area is titled "Submit Form Or Dealer Request" and contains the text: "Help us serve you better... Can't find a form you want? Want a form built? Wish we were working with your dealer?". Below this text are three numbered steps with corresponding links: 1 - Send us the form you want and we'll contact the dealer to automate the form for you. (Link: [Send Form](#)); 2 - We build custom forms. We can build your custom forms for only \$25 / page. (You must submit an **electronic copy** of your form.) (Link: [Build Form](#)); 3 - Request a dealer to be added to our list. (Link: [Add Dealer](#)). The footer includes the Efficient Technology Inc logo (Experts in Software Efficiency), a navigation menu (Home - Products - Find Forms - Support - Alliances - About Us - Contact Us - Privacy Policy - Trademarks - Comments? - About This Site), and the Adobe Solutions Network Commercial Developer logo.

Next, the Send Us Your Form page will appear, enabling you to upload your file directly to our server.



[Home](#) [Products](#) [Find Forms](#) [Support](#) [Alliances](#) [About Us](#)

## Send Us Your Form

There are three ways you can send a form that you would like built for the Quik! Forms Library...

**1 - Upload Your Form Directly To Our Server:**

To Upload: Browse for your file on your hard drive and then click the upload button. Max file size is 2 megabytes.)

Dealer Name  Please provide the dealer name for this form.

Form Name  Please name your form.

Form Description  Please describe your form.

Instructions  Do you have any specific instructions?

Uploading may take a few minutes, depending on the file size. Please be patient while the file uploads. (Please only click the Upload File button once.)

- [Logout](#)
- [My Forms](#)
- [MyAccount](#)

"When I signed up my first client and discovered that I had to fill out all the paperwork by hand, I knew there had to be a better way... that's why I developed Quik!"

- Richard Walker  
Quik! Co-Founder and  
Financial Planner

To upload your file, click the Browse button and select the file you wish to upload. Second, type in a dealer name (the company whose form you are sending), the form name (the name that describes the form, not the file name per se), a description of how the form should be used (e.g. "use this form to open a new account") and any instructions you wish us to have about this form. To complete the upload process, click the Upload File button.

Please repeat this process for each form you wish to send to us – that way each request is logged into our system and we know exactly who sent the form to us.

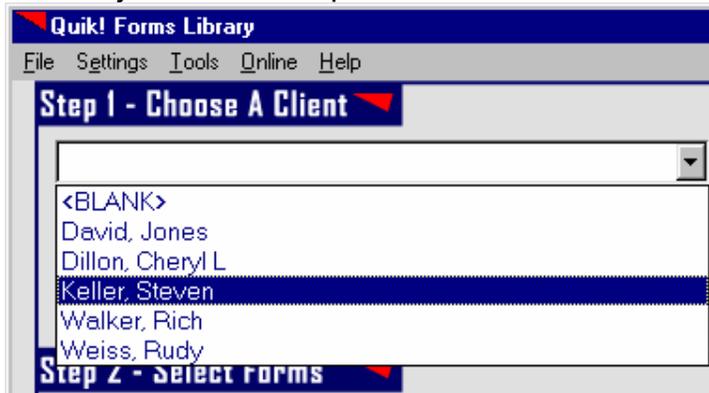
## Using Quik!

### How Quik! Forms Library Works

Creating forms with Quik! is a three-step process: choose a client, choose a set of forms and start forms.

#### Step 1 - Choose a Client

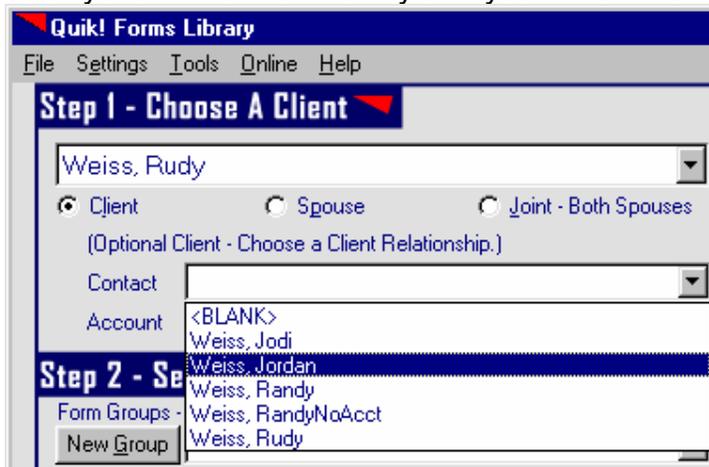
Start by choosing a client, or leave the client drop-down blank to create a blank form. You also have the option to choose a spouse or joint relationship to the client.



**Client vs. Spouse vs. Joint:** The Client, Spouse and Joint radio buttons under the Client drop-down box are intended for use with databases where client and spouse, and other relationships, are stored. Such databases include dbCAMS and some versions of ACT! and Goldmine. By choosing spouse, the form will be created for the spouse record. If you choose Joint, the form will be created for the client and spouse information will be entered for any joint information on forms.



**Choose a Contact:** If you are using dbCAMS+ or another database that supports additional levels of detail, you can also choose a related client name. For example, choosing a Contact allows you to choose anyone in the client family that you have entered into your database.



**Choose a Client Account:** If you are using dbCAMs+ or another database that supports additional levels of detail, you can also choose a related account for the owner you chose. For example, choosing an account will populate the form with the account registration and account number if applicable.

### Step 2 – Select Forms

Forms can be selected one by one or as a group.

**Individual Forms:** Each form can be selected individually by scrolling down to the correct form name and placing a checkmark for each form. Be careful not to select more than 12 forms at a time.

| Dealer  | Category            | Form Name                                   | Description     |
|---|---------------------|---|-----------------|
| <input type="checkbox"/> AIG SunAmerica Fund Services | Retirement Planning | AIG-SA Beneficiary Forms-IRAs               |                 |
| <input type="checkbox"/> AIG SunAmerica Fund Services | Retirement Planning | AIG-SA Individual 401k App                  |                 |
| <input type="checkbox"/> AIG SunAmerica Fund Services | Retirement Planning | AIG-SA Transfer Form-IRAs                   |                 |
| <input type="checkbox"/> AIG SunAmerica Fund Services | Retirement Planning | Application for IRAs                        |                 |
| <input type="checkbox"/> AIG SunAmerica Fund Services | Annuities           | Deferred Annuity Application                |                 |
| <input type="checkbox"/> AIG SunAmerica Fund Services | Retirement Planning | Designation or Change of Beneficiary        | IRA Retirement  |
| <input type="checkbox"/> AIG SunAmerica Fund Services | Brokerage Accts     | Journal Authorization Form                  | Transfer from I |
| <input type="checkbox"/> AIG SunAmerica Fund Services | Mutual Funds        | Mutual Funds Account Application            |                 |
| <input type="checkbox"/> AIG SunAmerica Fund Services | Admin               | Non-Erisa 403(b) Annuity Special Tax Notice | 8 Page Non-E    |
| <input type="checkbox"/> AIG SunAmerica Fund Services | Annuities           | Polaris Choice Deferred Annuity App         |                 |
| <input type="checkbox"/> AIG SunAmerica Fund Services | Admin               | Polaris II 1035 Transfer Form               | Non state spe   |
| <input type="checkbox"/> AIG SunAmerica Fund Services | Annuities           | Polaris II NY F-5335NB                      | Individual Moc  |
| <input type="checkbox"/> AIG SunAmerica Fund Services | Admin               | Polaris II NY Reg 60                        | Definition of R |

**Form Groups:** One of the best ways to use Quik! is to setup groups of forms to make selecting forms easier. Choose from a list of groups that you established to automatically choose all of the forms required by that group. For example, you might have a group called New Account Forms that includes a new account form, an order ticket, a signature guarantee and prospectus receipt. Instead of selecting each form individually, setup a group so you only have to select the group name. You can also add or remove any forms to the group at any time.

**NEW FEATURE!!! Search For Forms:** Use the Keyword Search at the bottom of Quik! to find the forms you need. Enter one or more words and click the Search button or <ENTER> key on your keyboard. The search will only display the forms that match your search word(s). After you check the forms you want, you can search again and the forms you selected will remain at the top of the list. If you want to clear your search but keep your selected forms, click the Clear button. To reset your search and selected forms, click the Reset button.

### Step 3 – Start Forms

When you press the Start button, Adobe® Acrobat® will start and display up to 12 forms at a time. You can now edit the forms and complete them before printing.

### Adding Additional Names

Quik! now supports additional names on forms including:

- Joint / Spouse
- Contract Owner
- Annuitant (up to 4)
- Beneficiary (up to 4)

When starting forms, if you check the “Add Annuitant/Beneficiary” check box, an Additional Names screen will appear allowing you to choose a joint, owner, annuitants and beneficiaries using client data stored in your database. In other words, anyone in your database can be used as an additional name on your forms.



Choose Annuitants / Beneficiaries / Others

### Choose Additional Names To Appear On Forms

Choose any additional names for each type of person that you would like to pre-populate on forms. Items left blank will not be populated on any form.

Joint Account Name [Dropdown]

Policy/Contract Owner [Dropdown]

Annuitant 1 [Dropdown]

Annuitant 2 [Dropdown]

Annuitant 3 [Dropdown]

Annuitant 4 [Dropdown]

Beneficiary 1 [Dropdown]

Beneficiary 2 [Dropdown]

Beneficiary 3 [Dropdown]

Beneficiary 4 [Dropdown]

Clear All   Click continue to launch forms.   Continue

After selecting your additional names, click the Continue button to start your forms.

### NEW FEATURE !!! Combine Forms Together

If you check the “Combine Forms” checkbox located to the right of the START button, all the forms you selected will be combined together into a single Quik! Form. This allows you to put all the required forms together into a single document and only have to print one document. Also, when you change the data in a field that appears in multiple places on a form (like the client first name), the changes you make will flow through the entire document!

**NOTE:** The Combine Forms feature requires an active internet connection and will make a request of the Quik! server to combine the forms together and then download them to your browser. Then, once the forms are downloaded, your client data is populated onto the resulting form. Please be assured that NO client data is ever being sent to the Quik! server.

Step 3 - Start Forms

START!    Add Annuitant/Beneficiary    Create Client Report    Combine Forms    Launch Forms From Web

### NEW FEATURE !!! Launch Forms From Web

If you check the “Launch Forms From Web” checkbox located to the right of the START button, each form you select will be launched directly from the Quik! web server. This ensures that the forms you start are always the most up-to-date versions available from Quik!.

This feature was designed to assist users who want to install Quik! Forms Library in more than one location (e.g. on the network at the office and on a remote office or home office computer). Quik! is designed to be used on one PC or network at a time due to how the Quik! Forms are downloaded. If you were to install Quik! on a remote computer, then the second installation would not be able to download the forms reliably and it will become difficult to know which computer has the latest versions of the forms. By checking the “Launch Forms From Web” checkbox on the second installation of Quik!, your forms will always be launched directly from the web and your first install can continue to run the Update Service to download the latest forms.

**NOTE:** The Launch Forms feature requires an active internet connection and will make a request of the Quik! server to combine the forms together and then download them to your browser. Then, once the forms are downloaded, your client data is populated onto the resulting form. Please be assured that NO client data is ever being sent to the Quik! server.

### Completing and Printing Forms

With the forms showing on the screen you will see that some data has already been pre-populated. From within Acrobat, you can now edit all of the fields, including the fields already filled from the database.

Adobe Acrobat - [FNIC00126.pdf]

File Edit Document Tools View Window Help

158%

Torrance, CA 90505 (310) 326-3100

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**Account Registration Information**

**Jordan Weiss** 666-66-6633 CA

Print account name Tax ID number (if UGMA, print minor's SS #) State of residency

Additional account name or trustee/custodian \_\_\_\_\_

New account:  Yes  No

Account type:  Individual  JTWR0S  Community property  Custodian for minor  Corporation  403(B)

IRA  Trust  Business retirement plan  Qualified ERISA plan  Other: \_\_\_\_\_

**Note: Account type must match New Account Information form (FNIC 32)**

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**Order Instructions**

Solicited order  Unsolicited order  Discretion exercised (Home Office approval on file)

Was a mutual fund/variable annuity/fixed annuity liquidated to pay for this trade?  Yes  No

If Yes, please explain \_\_\_\_\_

---

**Trans ID EOE Only**

| Buy                                 | Sell                     | Exchange                 | Sponsor and product name   | Commissionable           |                                     | Shares or \$ | (For OSJ Use Only)<br>Financial Network Product Code |        |     |
|-------------------------------------|--------------------------|--------------------------|----------------------------|--------------------------|-------------------------------------|--------------|--|--------|-----|
|                                     |                          |                          |                            | VA                       | MF                                  |              |  | Class  | Yes |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | American Funds Growth Fund | <input type="checkbox"/> | <input checked="" type="checkbox"/> | A            | <input checked="" type="checkbox"/>                  | 10,000 |     |
| <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | _____                      | <input type="checkbox"/> | <input type="checkbox"/>            | _____        | <input type="checkbox"/>                             | _____  |     |
| <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | _____                      | <input type="checkbox"/> | <input type="checkbox"/>            | _____        | <input type="checkbox"/>                             | _____  |     |
| <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | _____                      | <input type="checkbox"/> | <input type="checkbox"/>            | _____        | <input type="checkbox"/>                             | _____  |     |

---

**Pershing Trades**

Order taken from customer: \_\_\_/\_\_\_/\_\_\_ :\_\_\_:\_\_\_ am/pm  Phoned to Financial Network home office: \_\_\_/\_\_\_/\_\_\_ :\_\_\_:\_\_\_ am/pm

**JORDAN\_12345** Trade date: \_\_\_/\_\_\_/\_\_\_ \$ \_\_\_\_\_

Pershing account number Name of Financial Network home office trader contacted Execution price

Short sale  Long sale Price instructions:  At market  Limit \$ \_\_\_\_\_

Mutual funds:  Hold at Pershing --- Dividends/Capital gains:  Pay  Reinvest

Hold at Fund --- Dividends:  Pay  Reinvest Capital gains:  Pay  Reinvest

Location of certificates (sales only): \_\_\_\_\_ For options only:  Opening transaction  Closing transaction

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**Mutual Funds And DPPs**

Direct Participation Program Suitability Checklist (FNIC 60) attached  Breakpoint Sales Letter (FNIC 61A or FNIC 61B) attached

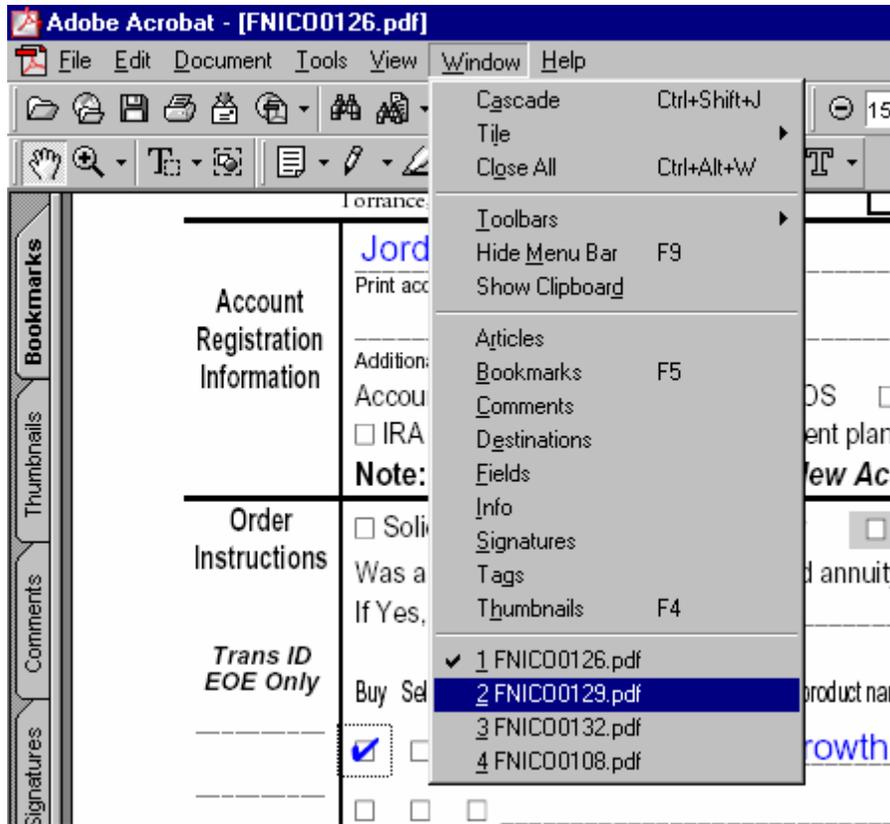
Request to Switch Investments (FNIC 2) attached

Letter of Intent dated \_\_\_/\_\_\_/\_\_\_ for \$ \_\_\_\_\_  Right of Accumulation: \$ \_\_\_\_\_

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Customer portfolio objective (must match what is on the New Account Information form (FNIC 32)):

If you launched multiple forms, they should also be open, but you may not immediately see them. To find your other forms, choose Window from the Acrobat menu bar and look at the bottom for additional open files.



Once you have filled out all necessary fields, the form is ready to print. Some forms have pages you may not want to print. In those cases, by selecting File, Print from the menu, you can select which pages to print from in the print dialog box.

### Saving Forms

In some cases, you may wish to save forms that you completed. For example, some users prefer to email the completed forms to clients for the client to print, sign and return. To do this, you must save the form as a new file in a new location.

**NOTE: Saving forms is a feature only available in the full version of Adobe Acrobat or the Adobe Acrobat Approval product. Both products are available for purchase at Adobe's website ([www.adobe.com](http://www.adobe.com)) and are not products provided by Efficient Technology Inc or bundled with Quik!.**

From within Adobe Acrobat, choose File > Save As. Navigate to a new folder and rename the file. **CAUTION: If you keep the file name and folder location the same, you may overwrite the actual form template, causing the same data to appear every time you try to create this form.**

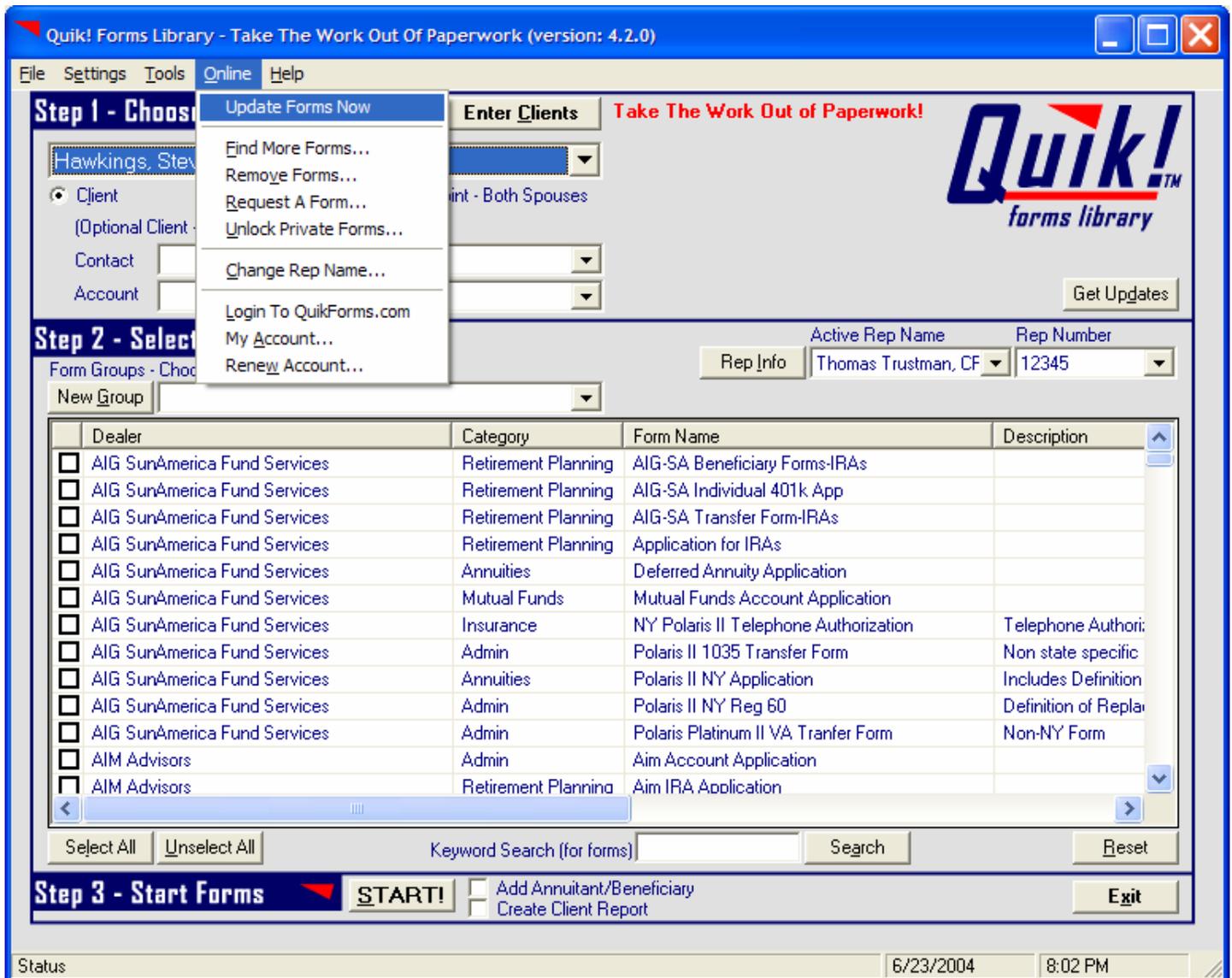
A saved form can be reopened later, but cannot be re-populated from Quik!. Saving a form is mostly useful for documentation purposes – it is recommended that a new form be generated from Quik! each time you need one to ensure the most up-to-date data and version of the form is used.

## Online Menu Features

### Quik!'s Integrated Online Menus

Quik! comes with an online menu that integrates the use of the Quik! Forms Library software with our website.

The Online menu gives you immediate and easy-to-use access to our site without requiring you to know your username, password or even the page you have to find. Simply choose an item from the menu and Quik! will automatically launch your web browser, log into [www.quikforms.com](http://www.quikforms.com) and take you to the exact page you need to be on. See the graphic below for a list of menu items.



## **Update Forms Now**

One of several ways to update your forms, clicking Update Forms Now will launch the Quik! Update Service which will check the quikforms.com website to determine if any of your forms need to be updated.

## **Find More Forms**

If you need to add more forms to your library, click Find More Forms to be transported to the Find Forms page on our website. From the Find Forms page you can quickly find and add more forms to your library. When you're done adding forms, don't forget to click on Save Changes and then to run your Update Service to download and install the new forms. (See "Managing Forms" section for more detailed instructions on adding forms.)

## **Remove Forms**

To remove a form from your library, click on Remove Forms. This item will take you to the My Forms screen where you can review and remove forms you no longer wish to use. (See "Managing Forms" section for more detailed instructions on adding forms.)

## **Request A Form**

If you need a form built that we don't currently have in our system, please send the form to us. In most cases, we will build the form for free within 10 business days, if not much sooner. To request a form, first download the form from your dealer's website and save it on your hard-drive. Second, click on Request A Form from the Online menu. (See the "Managing Forms" section for more detailed instructions on sending a form to us).

## **Unlock Private Forms**

Quik! provides forms that are both public and private. Private forms are for dealers who do not want every advisor to access without some form of authentication. Quik! works with several companies whose forms are private. Click Unlock Private Forms to login to our website and enter a code that will give you access to the forms you want. You may need to request the code from your dealer first.

## **Change Rep Name**

If you need to change the rep name for your copy of Quik!, simply choose the Change Rep Name item and you will be prompted to enter the new rep name on [www.quikforms.com](http://www.quikforms.com).

## **Login To QuikForms.com**

If you would simply like to login to our website and do your own navigating/exploring, choose the Login option from the Online menu.

## **My Account**

Use the My Account item to login and manage your account. The My Account section of our website allows you to manage your billing and customer information, renew your subscription, download

software, change your website password and rep name, and subscribe to private forms. Simply click the link you wish to view.

Address http://www.etiforms.com/cust\_account.aspx Go Links

**Quik!**  
Take the Work Out of Paperwork™

Home Products Find Forms Support Alliances About Us

### Manage Your Account

What would you like to update?

**User Info**  
[Password](#)  
[Rep Name Changes](#) (this name appears on forms)

**Billing**  
[Customer/Billing Info and Email Address](#)  
[Renew or Upgrade Account](#)

**Forms**  
[Subscribe to Private Dealers](#) (subscribe to private dealers and forms)

**Software**  
[Download Center](#)

**Feedback**  
[Tell Us About Your Practice](#)  
[Tell Us How We're Doing](#)

**Logout** ▼  
**My Forms** ▼  
**MyAccount** ▼

**Did you know???**

Quik! Forms Library was designed to work over a network and to be shared with your staff at no additional cost to you. Read the Help File (from the menu choose Help > Contents) for how to install Quik! Forms Library directly onto your server.

## Renew Account

When it becomes time to renew your Quik! subscription, click the Renew Account feature to automatically log into our website and renew.

## **Advanced Features**

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### **NEW FEATURE !!! Connect Quik! To Multiple Databases**

If your office supports multiple advisors who use different databases, Quik! can be setup to support each rep and their own database program.

Quik! supports multiple advisors on a single installation of Quik! by purchasing a Multi-Rep license (contact us for more details). Multi-Rep licenses support up to one unique database connection per license or rep. So, if one Advisor is using ACT! and another is using dbCAMS+, both advisors can use the same copy of Quik! when installed on a network and use their own database to pre-populate forms.

Setting up Multiple Database support is similar to setting up the first database. By default the primary database connection (the database you chose when you initially configured Quik!), belongs to the first advisor and any other advisors who have not connected Quik! to another database.

#### **REQUIREMENTS**

- Quik! must be installed on a network
- You must have a Multi-Rep license for at least 2 reps
- You can only have one rep using the Quik! Database or Albridge Web Services (which uses the Quik! Database)

To setup an additional database connection for an advisor, do the following:

1. Click the Rep Info button in Quik! Forms Library.
2. Navigate to the rep that you want to setup the database for by clicking the Next button.
3. Click the Assign Database button.

**Registration**

**Include Your Rep Information on Forms**  
The info you enter below may display on certain forms and can be updated at any time. To ensure your privacy, rep names can only be changed on our website.

**Items in RED are required.**  
**NOTE: The fields with BOLD labels are the most commonly used fields on forms.**

**Personal Office Information**

**Rep Name (click to update)** Jonathan Trustman    **Phone Number** (626) 795-9990    Ext

**Address Line 1** 501 E. Colorado Blvd, Suite 250    **Fax Number** (626) 795-9099

**Address Line 2**    **Email Address** jonathan@trustman.com

**Address Line 3**    **Rep Soc Sec Number**

**City** Pasadena    **State** CA    **Zip Code** 91101    **Date of Birth**

**Branch Office Information**    Use Personal Address

**Branch Company Name** Trustman Investor & Services    **Supervisor Name (OSJ)** Trustman

**Address Line 1** 501 E. Colorado Blvd, Suite 250    **Branch ID/Number** 92919

**Address Line 2**    **Phone Number** (626) 795-9990

**Address Line 3**    **Fax Number** (626) 795-9099

**City** Pasadena    **State** CA    **Zip Code** 91101

**Rep Numbers**

**Enter as many rep numbers as needed, but only one rep number at a time can display on a form.**

12345-009    Add Rep Number  
444-5555    Delete Rep Number

**Rep Database**

OPTIONAL: If you would like Quik! to read a different database for this rep, click the Assign Database button to setup the connection.

Assign Database

**Broker/Dealer Headquarters Information**

**Broker/Dealer or Company Name** Trustman Investor & Services    Use Branch Address

**Address Line 1** 501 E. Colorado Blvd, Suite 250    **Phone Number** (626) 795-9990

**Address Line 2**    **Fax Number** (626) 795-9099

**Address Line 3**

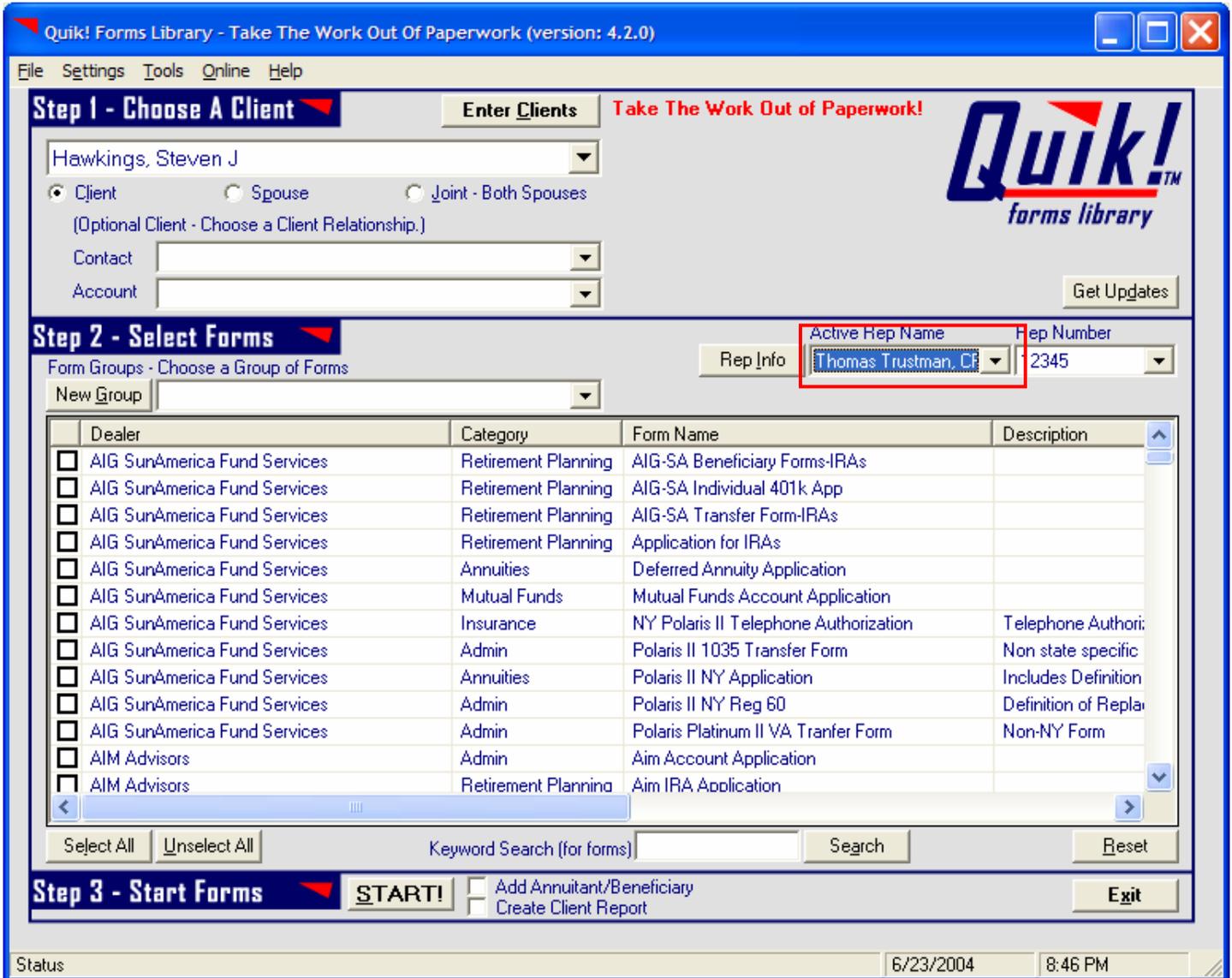
**City** Pasadena    **State** CA    **Zip Code** 91101

Add Rep    < Prev Rep    2    Next Rep >    Clear Rep    Undo    Save    Save/Exit    Close

- In the Database Connection screen, choose the rep's database and browse for the database file, and click Save.

### Populating Forms Using Multiple Databases

Choosing which database to use to pre-populate forms is as simple as choosing a rep name. When you are ready to start creating forms for an advisor, start by selecting the advisor from the Rep Name drop-down list located under the Quik! logo (see image below). Each time you select a rep, the database for that rep will be selected as well – the screen may take a moment to refresh.



By selecting a rep, which then switches databases, you can easily control which client data you are using on forms for a rep. For those reps who have not been assigned a database, the primary database will be used. For example, if rep 1 and 2 are sharing an ACT! database and rep 3 has a dbCAMs+ database, the choosing rep 1 or 2 will connect Quik! to the ACT! database, while choosing rep 3 will select the dbCAMs+ database automatically.

### To Unassign A Rep Database

To remove a rep database assignment, open the Rep Info screen and click the Unassign Database button and the rep will revert back to using the primary database again.

## Manage Data Fields

The “magic” of Quik! is the ability to seamlessly connect directly to your contact management database without you having to work through a tricky configuration. We accomplish this “magic” by mapping the data fields between your database and Quik! for you. However, in some cases, you may be using your database differently than the average user does or you may have defined custom fields that you would like Quik! to use. For example, not all databases have a field for social security numbers and you may have defined a custom field to capture that data. Since Quik! is not pre-configured to match your custom database configuration, you may want to modify the data map.

Quik! allows you to map the data fields to custom fields in your database. While this sounds complicated, it is actually a lot easier than you may anticipate. Simply follow these instructions to map your fields more precisely.

### To Modify Your Data Map

1. Select “Tools” from the menu bar and then click “Map Data Fields”.
2. The Map Data Fields window will appear with two sets of data. In the box on the left is a list of fields available in Quik! (heading says “Field Description”) with an associated database field assigned to it (heading says “DB Fields”). In the right list box is a list of database fields from your database

with sample data listed next to each field (if available).

The screenshot shows the 'Map Data Fields' window with the following sections:

- Manage Database Fields:** Includes instructions: "Click on a form field on the left and then click on the corresponding database field on the right to map the relationship. To delete a relationship, double-click on the form field on the left. Save your changes when done."
- Choose the Matching Database Field:** Includes instructions: "Choose the database field on the right that best matches the field description on the left - database fields can be used more than once."
- Form Fields and Mapped Database (DB) Fields:** A table with two columns: 'Field Description' and 'DB Fields'.
 

| Field Description     | DB Fields |
|-----------------------|-----------|
| Record ID             | irecid    |
| Client First Name     | framemi   |
| Client Middle Name    |           |
| Client Last Name      | lname     |
| Client Date of Birth  | dob       |
| Client Soc Sec Number | ssn       |
| Client Gender         | sex       |
| Client Marital Status | marital   |
| Client Citizenship    |           |
| Client Smoker         | smoker    |
| Government ID Number  |           |
| Government ID State   |           |
| Home Address Line 1   | add1      |
| Home Address Line 2   | add2      |
| Home Address Line 3   |           |
| Home Address City     | city      |
| Home Address State    | state     |
| Home Address Zip      | zip       |
| Home Country          |           |
- Form Field To Be Mapped:** A text box containing 'Client First Name'.
- Database Fields and Sample Data:** A table with two columns: 'Database Field' and 'Sample Data'.
 

| Database Field | Sample Data       |
|----------------|-------------------|
| irecid         | WSZC000003        |
| owncode        | 000               |
| recid          | WSZO000004        |
| framemi        | Steven            |
| lname          | Keller            |
| dob            | 9/9/40            |
| ssn            | 555331212         |
| sex            | M                 |
| marital        |                   |
| smoker         | Y                 |
| add1           | 123232 Any Street |
| add2           |                   |
| city           | Any City          |
| state          | CA                |
| zip            | 90890             |
| phhome         | 818 999-9999      |
| nhfax          | 818 999-9999      |

Buttons at the bottom include 'Defaults', 'Reset', 'Save', and 'Close'.

3. To change a field mapping, click once on the field name you wish to modify in the left box. Notice that the name of the field on the left now shows up in blue ink on the right side under Field Description.
4. Next, select the field in the right list box that you want to map to the field from the left list box.
5. After selecting the field on the right, notice that the field on the left now has the name of the field on the right next to it.

To clear a data mapping, double-click the field you wish to clear in the left-hand box.

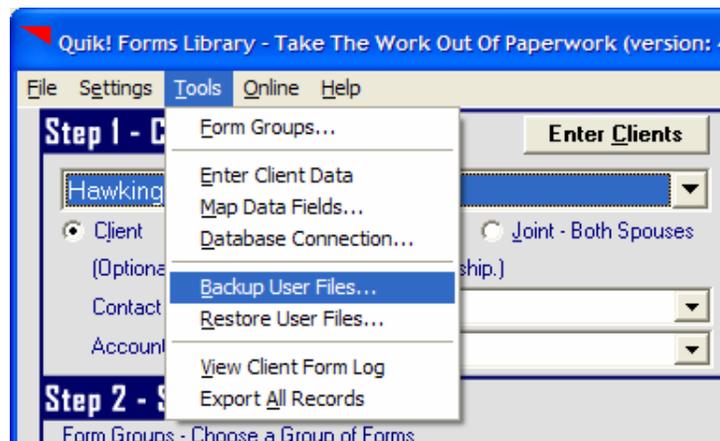
After mapping all of your fields, be sure to click the Save button. You can also reset your data map at any time by choosing the RESET button. Or, if you want to restore the originally installed map, choose the Restore Defaults button.

## Backup / Restore User Files

Quik! has made it easy for you to backup and restore your user files, especially when you are reinstalling Quik! or moving Quik! to your network. Quik! relies on several files to contain information about your Quik! configuration, including:

- Rep Information and Rep Numbers
- Form Groups and Forms
- Quik! Database Mapping File
- Quik! Forms Library Database
- Quik! User Settings

If you wish to backup and/or restore these files, choose either Backup User Files or Restore User Files from the Tools menu and Quik! will automatically backup your files. Quik! saves up to three backup copies to ensure you don't lose valuable information.

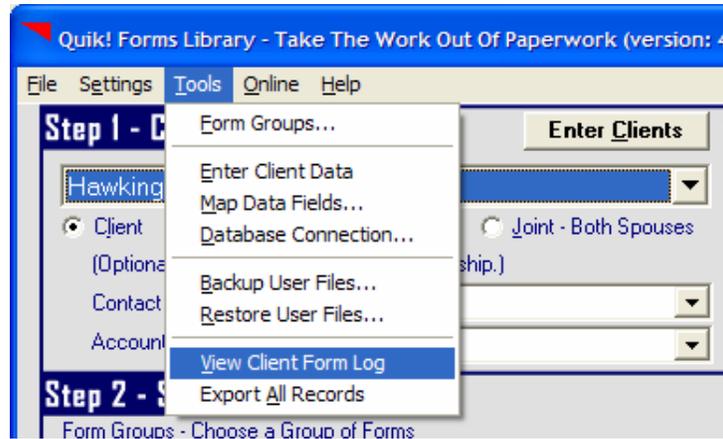


## View Client Form Log

To better assist you in tracking which forms you started for which clients, Quik! now tracks which client(s) and form(s) you chose and the date in which you started the form. Each time you start a form, a record is added to the Client Form Log. The log file is automatically saved as "QuikFormsGeneratedLog.csv" in the folder where you installed Quik!.

To view this file, click View Client Form Log in the Tools menu. The file is a comma-separated file that is ideal to display in Microsoft Excel, but can also be shown in any text editor such as Notepad.

If you wish to clean out the Client Form Log, you can either delete the file from your hard-drive and a new one will be created by Quik!, or you can open the file, delete the data and save the file.



## Scheduling The Update Service

If you would like to have the Update Service run on a schedule (which is ideal for those installing Quik! on a network server) then schedule the Update Service in the Windows Scheduled Tasks on the PC or server where Quik! is installed.

To schedule the Update Service, use the Microsoft Windows Scheduled Task Wizard, as described below.

1. On the Windows Start menu, click Programs > Accessories > System Tools > Scheduled Tasks.

*For Windows NT 4.0, you can access the Task Scheduler in My Computer; or on the Windows Start menu, click Programs>Administrative Tools>Scheduled Tasks). The Scheduler tasks are located in C:\WINNT\TASKS.*

2. In the Scheduled Tasks folder, double-click the Add Scheduled Tasks icon.
3. Follow the instructions in the Scheduled Task Wizard.
4. When you are asked to click the program you want Windows to run, select "Quik! Update Service" from the Application list.
5. Continue following the instructions in the Scheduled Task Wizard to set the frequency and time at which you want the Update Service to start.

When you have successfully scheduled the Update Service, the Update Service icon and its schedule information are listed in the Scheduled Tasks folder.

*Note: Your normal Internet access fees apply when you use Update Service. Automatic Update Service requires both Microsoft Internet Explorer 5.0 or later and Microsoft Task Scheduler installed on your computer. The Microsoft Task Scheduler requires the full (not minimum or custom) installation of Internet Explorer 5.0, including the Offline Browser Pack.*

## Support Resources

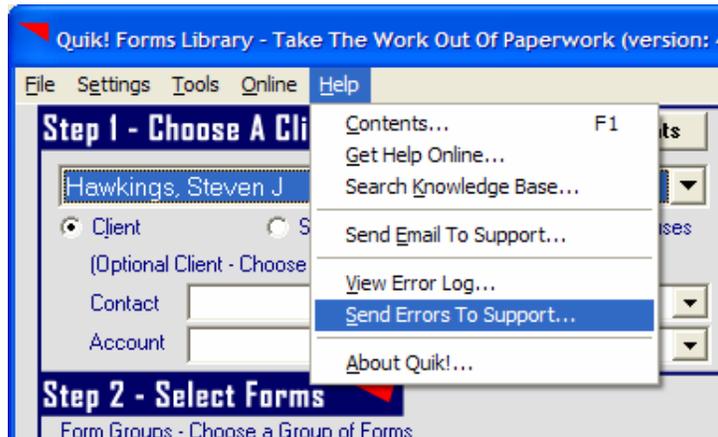
### Quik! Help

Quik! has made it easy for you to contact customer service. From within the Quik! Forms Library, you can contact us immediately by either sending us an email and/or sending us your error log.

We recommend that you send us your error log anytime you have an error, that way we will be better able to understand the problem you are having. Plus, we'll get your message right away and respond to you immediately.

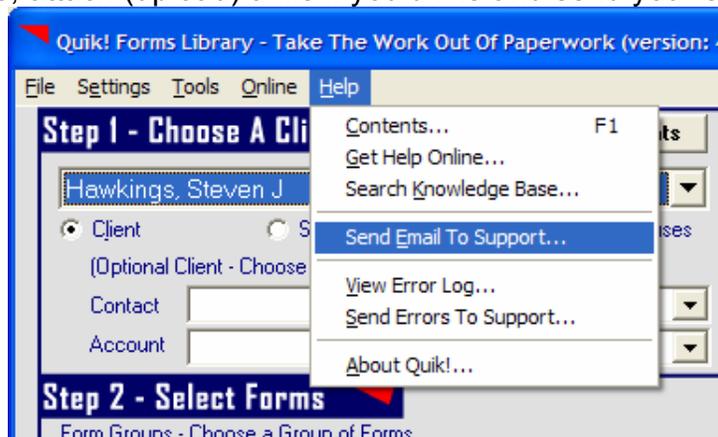
### Send Errors To Support

From the Help menu, choose Send Errors To Support. Quik! will then submit your error report to our support team without you doing anything else. You'll receive a confirmation email and a response from us as soon as possible.



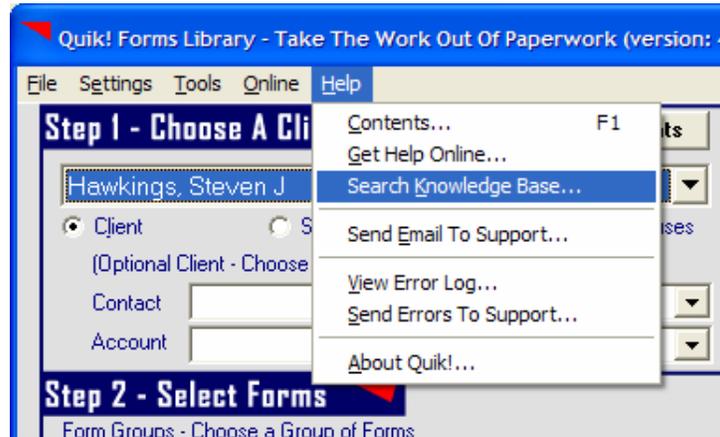
### Send Us An Email

Quik! also offers you the ability to send us an email from our website. From the Help menu, choose Send Email To Support. Your browser will be launched and you will be logged in to our send email page. Type in a message, attach (upload) a file if you'd like and send your email to us.



## NEW FEATURE !!! Search Knowledge Base

We offer an extensive Knowledge Base on our website. You can search our knowledge base for frequently asked questions, product support, installation issues, etc. Every time we learn something new based on a question from a customer, we enter it in our knowledge base so you can have immediate access to it. If you have a question, try our searching our knowledge base.



## Other Help Features

We also offer an extensive online support section. Visit our online support by clicking Get Help Online from our Help menu. Or, you can email your questions to [help@etiforms.com](mailto:help@etiforms.com).

## Live Help

We pride ourselves on our ability to service our customer's needs. If you need help and can't figure out the solution on your own, don't wait another second – give us a call.

We understand that your first job is to service your customers, not technology, so rely on us to be your technology expert when it comes to setting up and using Quik!. Feel free to contact us via email or phone, and we will do everything we can to solve your problem within 24 hours, if not within the same hour.

## Contact Information

Phone: (909) 624-7988

Email: [support@etiforms.com](mailto:support@etiforms.com)

Web: [www.etiforms.com/support.aspx](http://www.etiforms.com/support.aspx)